STANDARD OIL CO'S **TIN CAN OIL** is used by 95 per cent. of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums.

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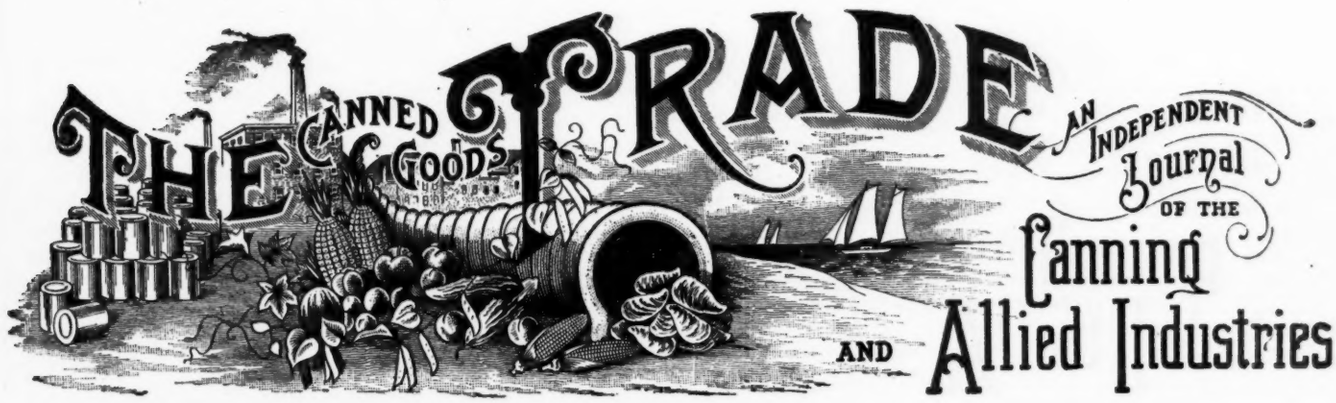

BALTIMORE, FRIDAY, MAY 4, 1906.

The BEST QUALITY DELIVERY CANS

American Can Company.

SOUTHERN DIVISION

BOSTON & HUDSON STREETS.

C. & P. Telephones Mt. Vernon 3620, 3621, 3622.
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BALTIMORE

Quick Shipments. Best Goods.

Weekly Review

Of the Canned Goods Situation. Market Reports.
Conditions and Changes. Outlook.

Here we are well into the first week of May, amidst the most magnificent weather, and yet in a general sense the season and its evolutions are not satisfactory. There is no question that the outlook for all crops at present although somewhat late is certainly good. In any direction we turn we find the prospects for canners crops, both fruits and vegetables are better than for many years. On the other hand the season is late as judged by the facts that the packing season of the year usually commences on the 10th of May; and it will not do so this year. The meteorological conditions however, are recovering so rapidly from the spring's lateness and coolness, that it now appears the delay will not be much over a week. The first shipload of pineapples is expected to arrive at the end of the present week, and a number of the rest of the pineapple fleet are located at present in the West Indies loading fruit for this port.

Anticipations of siesmic troubles in the Carribean Islands will doubtless prove to be dreams, mere imagining, and the pineapple crop will probably come to the market about as usual in good quality and average fair quantity.

Looking at the crop reports nearer home, strawberries are just beginning to show fairly well, and are now quoted at 8c to 15c per quart in a wholesale way; best qualities however are being held from 15c to 18c by commission merchants. But the receipts will be heavy before long and values will receed. Present receipts are mainly from North Carolina, but a large crop is in sight between that section and Baltimore.

The one appearently unsatisfactory point in the market is green peas. There is no question the market is very fairly well cleaned up, and at least in the eastern section of the country there is no carry over in sight to justify a lack of faith in them. But the entire market for them lacks vim, and interest seems to be wanting among growers, packers, buyers and brokers. Possibly the strenuous times in tomatoes and corn have knocked out the gentle pea blossoms. Prices for green peas in the carrier here are very high, being quoted at $1.75 to $2.00, about six times the price the packers can afford to pay. This of course

will rapidly change, but the indications are that less attention has been given to peas than they deserve. On the other hand string beans are getting unusual attention, just as they did last year; but it causes the suspicion that the American people are at last turning to this excellent vegetable as a first class article in tin. We have been expecting such attention as this for years; as herricot verts are a very much esteemed dish in France, and the French are good judges of good living.

The latest reports with respect to peaches give a very rosey outlook indeed. It is positively asserted that Georgia will have one of the largest and finest crops of peaches she ever raised. All the orchards of the State are unusually fine, and several other southern States are reported in same catagory. Reports from the Peninsula are to the effect that Maryland peaches are better than they have been for years, that we will have a very large crop, and that this fruit should be a banner crop for the peninsula. As it is now suspected that the California yield will be considerably affected, this excellence of the condition of the Eastern crop will be received by all the country with delight. Peaches are well cleaned up here; yet in view of the execellent prospects packers have a desire to get rid of all holdings.

Corn has taken another turn upwards in a small degree. The market is reported in a better and firmer condition; but what advances are being made are very slight indeed. But this improvement in the corn situation is something to be noted, as it will have a direct effect upon nearly all packing houses. It will probably cause many packers in the West to reconsider their determination to pack no corn, and it will set the entire distribution moving in a normal channel. We understand western packers have adopted the method of selling future contracts, with the provision that one half of the contract is to be filled with carry over stock. This will have the effect at once of restricting the season's pack, and getting out the carry over. It hould also give the public general evidence that canned corn a year old in its pack is as good as new canned corn. And whilst this is a thing the public should know naturally, pure food doctors appear to desire to discourage the belief.

Tomatoes still hold the high water mark reached last week, $1.15 is the rock bottom price of No. 3 standard in Baltimore, and $1.25 is the low water mark in Chicago. The most important item in the air is the understanding that the syndicate expect to and probably will be able, to control the distribution of the 1906 pack, a very far reaching and important matter.

Brokers here report very few changes in quotations. Some little effort is being made to clear out small fruits. No. 2 strawberries standard are from 2½c to 5c lower than last week; and are quoted at 60c to 65c; No. 2 sugar corn local pack is offered at 47½c and shoe peg at 52½c to 55c. One of the peculiarities of the week has been the advance in the price of cove oysters; the amount secured during the past winter has been so light that almost with the close of the tonging season prices advanced all along the line. Ten ounce oysters are quoted strong at $1.45; 5 oz. at 72½c to 75c; 8 oz. $1.35 and 4 oz. 65c to 67½; even light weight oysters show an advance, and are quoted at 37½c to 40c for No. 1. It is easy to surmise from this that cove oysters will be valuable by the opening of the new season in the fall.

Peaches are slightly weaker than they were quoted last week, the weakness being mainly in seconds, which are now offered at $1.15 for No. 3 white and $1.20 for yellow, an apparent decline of 5c on the week. On the other hand green peas are in a sense 5c higher, and quoted at 85c for No. 2 standard Eary June and the same for marrows, where the figures were 80c to 85c last week.

Pineapples are unchanged all along the line.

No. 2 standard string beans, green, are quoted at 60c; No. 3 at 67½c; extra standard string beans No. 2 at 75c and fancy small stringless green $1.50. No. 2 green limas at 85c.

A GOOD THING TO DO

If you are not already using KNAPP LABELERS and BOXERS it would be a good thing to get posted regarding these labor-saving propositions. Now is a good time. Possibly you may have some goods to label; if so let us send you a KNAPP OUTFIT on trial. We make a special Labeler for canners for use by hand, which we offer at a considerable lower price than our Power Machine. We have sold a good many of them the past season, and users are highly pleased. Each Labeler and Boxer fully guaranteed. Write us for prices, : : : : :

THE FRED. H. KNAPP CO.
41 RIVER STREET, CHICAGO

BERGER, CARTER CO., SAN FRANCISCO, CAL.
PACIFIC COAST DEALERS

Standard No. 2 tomatoes are quoted at 80c, and show an increased call for them; No. 3 standard $1.15 and extras $1.20; gallons $3.25; No. 3 seconds $1.00.

The market for tin cans is again unchanged. Indications on pig tin are another small advance in London which again strengthens the market here. Quotations for tin plates, are virtually unchanged, but pig tin shows an advance to 40.25 and 40.50, and pig lead is higher, now 5.75 to 5.85. Solder also shows a slight advance.

LOUISVILLE MARKET.

LOUISVILLE, May 2nd, 1906.

Business still remains quiet. Weather conditions fine. Planting progressing very nicely with seasonable showers. Indications for fruit up to the present time are still good. There is no material change to speak of in the canned goods line except jobbers have strengthened their ideas a little on 3-lb. Tomatoes, and are now refusing less than $1.15 to $1.20. We note an extreme dullness in canned Peaches, but quite an active demand for Apples. These are about the only features of the trade.

WM. M. MCKOWN.

IMPORTANT NOTICE.

The opening of the new canning season is near at hand. The success or failure of the year depends upon the goods you put up; the goods depend upon the process, and the process upon knowledge. You look up what supplies you need, your mechanical requirements. Why not brush up your knowledge, improve it, be sure of what you do?

It will pay you this season to put $5.00 into a copy of A COMPLETE COURSE IN CANNING, thereby having, ready at hand at all times, the best working formulæ for any goods you may wish to put up. Remember this work is for actual everyday use in the process room; its formulæ have all been used for years and proven successful. Many packers have paid ten times the cost of it for one single formula in it. It is now ready and will be sent at once.

NEW YORK MARKET.

NEW YORK, May 2.—The month of April, as a whole, was fairly satisfactory. Fairly good business was done, chiefly in standard lines. Little speculation was indulged but there was fair buying of all leading varieties for consumption. It appears to be practically certain that retailers are carrying light stocks and as consumptive demand increases it is equally certain that more buying from jobbers must be done. The destruction of comparatively heavy stocks of different sorts of goods and the wiping out of the Coast offices of most of the large California concerns created bad conditions in this market and the demoralization has yet entirely passed. Nearly all representatives here are now in communication with their principals, but this has not improved the business situation materially. The salmon situation and the market for cans has been badly affected. As this is written it is still impossible to say what the result will be.

Salmon.—Opening prices on the 1906 pack of Columbia river Chinook salmon were announced the last of last week by the Columbia River Packers' Association and other packers on the river. The prices were an agreeable surprise to dealers who had been led to expect an advance of at least 10c over last year's opening. The prices are; Fancy talls, $1.50; flats, $1.60; halves, $1.00; ovals, $2.20; standard talls, $1.15; flats, $1.25; halves, 85c with 5c a dozen additional for key opening cans, all f. o. b. the Coast. In view of the probability of a short pack and the generally strong conditions prevailing in the market, the trade appears to look upon the prices as moderate and the indications are that orders will be liberally confirmed. Alaska salmon is firm at $1.05 at which prices sales aggregating several thousands of cases were made. It is still uncertain how much salmon was lost in the San Francisco disaster, but the quantity is believed to be large. No information has yet been received which tells definitely the exact conditions there.

"AMALIE BRAND"

SOLDERING FLUX

STRAWBERRY COLOR

APPLE BLEACH

TOMATO COLOR

The ENORMOUS SALE of the above Products, pronounces them the best on the market.

GERMAN AMERICAN CHEMICAL WORKS

L. Sonneborn Sons

NEW YORK, BALTIMORE, PHILADELPHIA, BOSTON,

ST. LOUIS, NORFOLK, OIL CITY, PA.

NEWARK, N. J. PETROLIA, PA.

Tomatoes.—Conditions have not changed materially from last reports. Little buying interest is shown by the trade here, but on the other hand there is no selling pressure in any quarter. The market is quoted firm at $1.15 f. o. b. for full standard Maryland 3s. The fact that retailers are carrying light stocks is relied upon to help the market later. Sales from the syndicate are reported at that figure. Jobbers are indifferent buyers, excepting where their stocks have been low.

Peas.—A fair demand is noted when anything desirable is offered at a price which satisfies buyers. No large blocks appear to be held anywhere. Here and there a holder wants to clear out his stocks and offers goods below some of the more conservative sellers, but these quantities are light and really influence the market but little.

Corn.—Sales are steady, demand being chiefly for good quality Southern Maine style at around 50 to 52½c New York. Other grades are neglected. Nothing is said about futures.

Fruits.—The unsettled situation in California is reflected to some extent in this market and sales are more or less restricted in consequence. No definite information has been received regarding conditions on the Coast, and lack of this prevents much activity here. Stocks were so light to begin with that any considerable destruction would mean an extremely serious situation. At this season the actual results will be less noticeable than they would at some other time, perhaps. Most holders are disposed to ask more money for what they have, and this restricts movement.

HUDSON.

FOR SALE.

Prospective investors in Canning Plants looking for location in the State of Michigan, where all kinds of small fruits and vegetables abound, should write,

J. M. PAVER, SR.,
Indianapolis, Ind.

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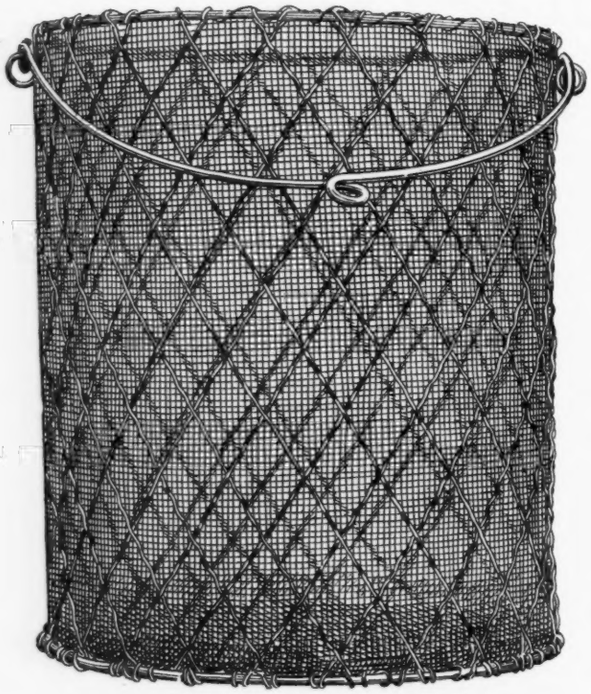
HAVE YOU ANY

SECOND-HAND MACHINERY

Anything in the Line of Canners' Machinery or Supplies, that you wish to dispose of? Send a list to us and we will insert a small "ad" costing but little, in : : : : : : : : :

THE TRADE

CANNERS!



GALVANIZED WIRE PEA BLANCHING BASKETS.

We also manufacture Perforated Galvanized Iron Pea Blanching Buckets, any size.

ATTENTION!

THE MAN TOO BUSY TO READ THIS AD. PAYS A BIG AMOUNT OF MONEY FOR A LITTLE BIT OF TIME.

Before placing your orders for Canning Machinery and Supplies, write us for prices.

IN STOCK

STEVENS' FOOT TOMATO FILLER AND KING POWER TOMATO FILLERS, PROCESS CRATES, TOMATO SCALDERS, CAPPING MACHINES, LABELING MACHINES, CRANES, JACKET KETTLES, GAS FIREPOTS, GASOLINE FIREPOTS, PULP MACINES, THERMOMERS, GUAGES.

Sales Agents, *HAMMOND LABELER.*

A. K. ROBINS & CO.

S. M. SINDALL.

726 E. PRATT STREET,

Write for Catalogue. *Baltimore, Md.*

VIRGINIA - CAN - COMPANY

Buchanan - - - - - - - - Virginia

Recent advances in the price of tin plate, and the solder metals, pig tin and pig lead, have increased the cost of manufacturing tin cans.

That there has not been an advance in the price of cans is one of the remarkable features of the business this year.

The advance will likely come early in the packing season, almost certainly if the crops being planted prove promising.

Packers who have not yet made their contract should order now. Further delay is dangerous.

Write us for prices on cans for delivery in May and June.

We furnish with our cans, Solder Applied Caps, made by us. These caps are superior to any other on the market. Send for prices and samples.

VIRGINIA - CAN - COMPANY

Buchanan - - - - - - - - - - Virginia

Jobbers' Views

Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.

New York.

The market for canned tomatoes remains quiet, but without any diminution of strength. The general quotation for No. 3 standard Marylands is $1.15 f. o. b. Futures are quoted at 75c f. o. b. The market seems to have an undertone of considerable firmness, but the demand from wholesale hands seems to be so limited that the surface of the market remains very placid. Corn is about as last reported, the demand seasonable and moderate, and fancy and good standard grades working down into favorable shape for holders. The quotation for standard corn ranges from 52½c to 60c delivered New York Peas are in moderate supply for this season of the year and their tone is steady. Beans are firm for string. Limas are quiet. Canned fruits are well held. California brands are in demand, but offerings were scarce and prices are firmer. Salmon is higher. Red Alaska is held at $1.05, or above the views of buyers, no business being reported near the close. Prices on Chinook Columbia River salmon have been fixed on the basis of $1.50 for talls f. o. b.—*Merchants' Review.*

Philadelphia.

Tomatoes are unchanged at $1.15 and steady. It is still possible to pick up an occasional small lot at 2½c below the market, but no large lot, and probably these small blocks will also soon be gone. The demand for spot tomatoes is dull East, but fair West. Future tomatoes are in moderate demand at unchanged prices. Spot corn is in fair demand at prices that show no improvement. There is some little inquiry for futures. Peas have improved slightly. The lots which were being pushed for sale last week are about cleaned up and the present market is steady. Business in future peas is about over. Peaches are quiet and unchanged; apples firm on the ruling basis. The Baltimore line is unchanged and quiet. The California line of canned goods is in rather better demand, owing to uncertainty as to the effect which the San Francisco disaster will have upon the market.—*Grocery World.*

Chicago.

Everybody in the canned goods trade is intensely interested in the effect of the San Francisco disaster upon California canned fruits and salmon. Immense quantities of these goods were destroyed in the fire which swept the Pacific coast metropolis and of course the supply for consumptive requirements during the next several months has been thereby further reduced. The situation, which already was strong, is further strengthened and there is no question but what retailers who are going to need California fruits and salmon should buy without delay. Red Alaska salmon is even now held higher for the limited quantity that is left. But the San Francisco fire will have its effect on the 1906 pack of both fruits and salmon. Several very large fruit canneries were burned, and San Francisco was headquarters for the outfitting of expeditions to Alaska and other salmon waters, and on this account it is practically certain that canning operations in the coming season will be curtailed. Tomatoes are firmer, and corn steady, with a larger demand for consumption. Peas, too, are firm and selling quite freely. Canned berries, etc., are very firm, owing to the light supply. Sardines, cove oysters and other fish are all firmly held.—*Grocers' Criterion.*

Montreal, Can.

The market is a very featureless one at present. Business generally is very quiet. The demand for tomatoes still continues, although they are not so much demanded on the part of the retail merchants as they have been. Corn and peas are in good stock and orders for them are readily met. Other lines are also in good supply and the fair orders for them are quite easily filled. Canned fruits are obtainable in all lines at prices which have not changed for weeks. The arrival of new fruit is expected to curtail considerably the demand which at present prevails for these lines. Canned salmon is reported as opening up at higher price than for some years past on account of the short estimated pack this season.

Toronto, Can.

All lines are going pretty steadily into consumption at last week's quotations. Tomatoes are still the interesting feature. All class distinction is wiped out. Some houses continue at $1.25, though it is alleged the guild members agreed upon a price of $1.30. Some of them are quoting the lower price. It is stated a retailer who was fortunate enough to have a large stock, sold 50 cases to a wholesaler at $1.27½. A further upward movement is expected within a week or two.—*Canadian Grocer.*

London, England.

Salmon.—The terrible disaster which has overwhelmed San Francisco has had a somewhat disturbing effect upon this market, and sellers, evidently animated with a desire to await events, are disinclined to do business. Information from the doomed city of a definite character is, of course, lacking, and the principal disturbing feature, so far as this market is concerned

WIRE BAR SEGMENT

SOLDER

Having secured greatly enlarged quarters we are now equipping them with the latest improved machinery, so that we will be able to take care of this year's orders for Solder in an even better manner than before and

OF AN IMPROVED QUALITY.

PIG TIN
PIG LEAD
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New Factory, PRESIDENT AND STILES STS.

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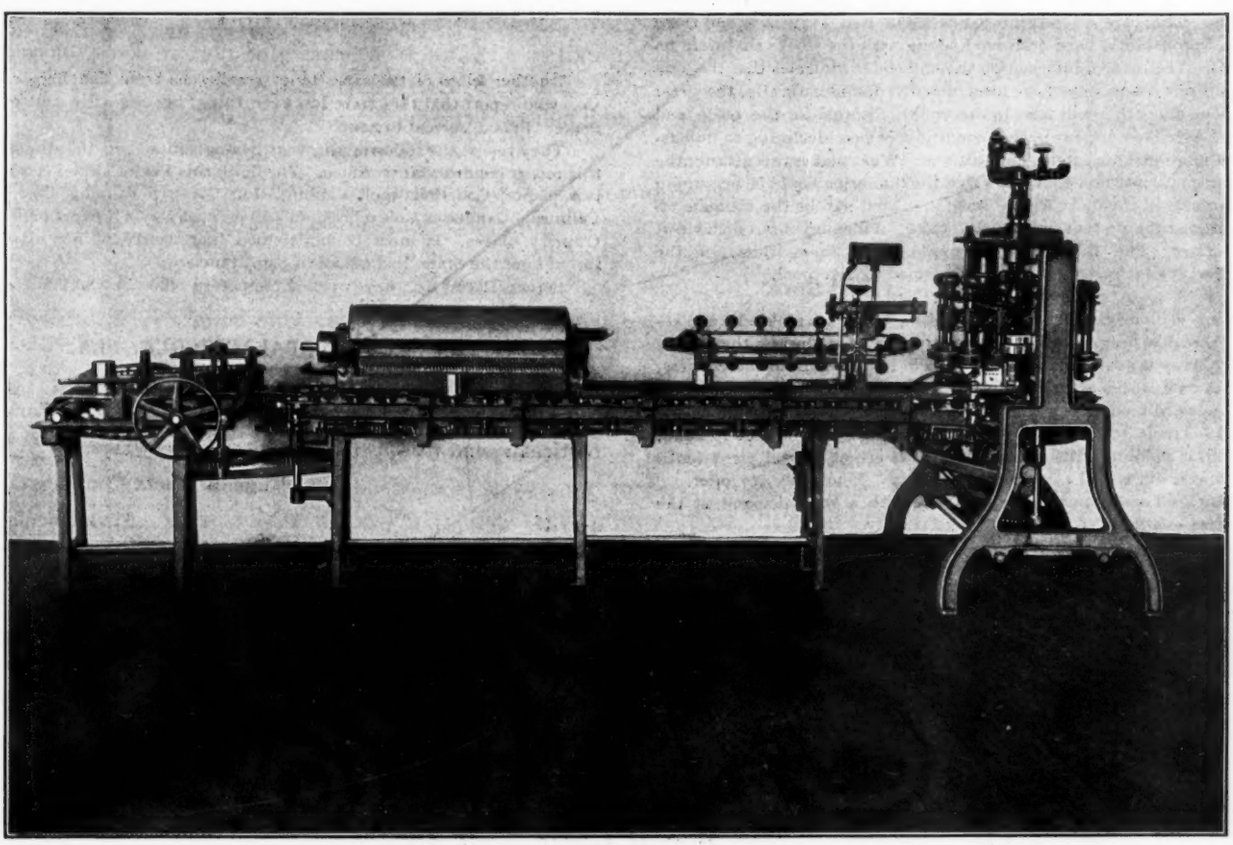
AYARS

Universal Continuous Capper.



Will cap any size can from a No. 3 tall to a No. 1 flat.

Send for Circular and full Information.

MANUFACTURED ONLY BY

AYARS MACHINE COMPANY,

SALEM, NEW JERSEY.

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

at the moment, is the absence of any reliable intelligence as to whether two vessels with cargoes between them of about 150,000 cases Alaska for the markets in this country have left the port. If they have not, and the shipping is safe, which appears to be the case so far, the opinion is held in some quarters that the cargoes will be requisitioned for the purposes of feeding the homeless and starving population. The quantity of stocks in San Francisco is doubtful, but whatever it may be the disaster will, it is expected, have a disorganising effect upon the trade, and this will doubtless be felt here. The Dunsyre has brought 50,265 cases, and the Windsor Park 17,000 cases, and the Ping Suey 111,117 cases, the two last-named to Liverpool.

Lobsters are without any feature of interest, but the market is firm.

Sardines.—A fair to good demand continues to prevail, and the market maintains a firm tone. The Peninsula has arrived with 2,599 cases, and the Narbonne with 500 cases, the last-named at Liverpool.

Meats are in steady demand at firm rates, and there are prospects of an advance in tongues.

Fruits.—The calamity which has overtaken San Francisco, alluded to in the salmon report, has affected this market a good deal more than it has that article. There are several fruit canneries in San Francisco, and these have, in all probability, been destroyed, along with the stocks that were no doubt held. The meagre information to hand so far indicates that the offices of the Fruit Association have been destroyed, and naturally, the great damage done altogether will tend to thoroughly disorganise the trade, and the market here is at present in that condition, sellers declining to do business until more definite intelligence arrives. What makes this disaster the more unfortunate just now is the fact that the canneries would be beginning to pack apricots in about six weeks' time, and what will be the ultimate effect here it is at the present difficult to foresee Pines are in fair demand at advanced rates. The Dunsyre has brought 46,421 cases fruits, and the Windsor Park 70,451 cases fruits, the last-named to Liverpool.

Liverpool, England.

Salmon.—The market continues exceedingly firm for all kinds, and apparently there has been a large consumptive demand during the Easter holidays. Many urgent orders have reached Liverpool from the country, and it looks as if stocks are being rapidly decreased. Alaska is steady with a slightly upward tendency.

Fruits.—The full results of the California disaster are not yet to hand, therefore firms holding fruits are not inclined to sell at present, as it looks very much as if limits will advance considerably. Pineapples are quiet.

Tomatoes.—These continue very strong with a good demand at the higher prices.—*Grocers' Gazette.*

Alive and NOT Kicking.

The indomitable pluck of the West, even under the most trying circumstances, is shown in a communication from Mr. Isador Jacobs, President of the California Canneries Co., one of the heaviest sufferers in the San Francisco disaster. Mr. Jacobs is well known in the canning industry, having been prominent for a number of years, and his Company is one of the best known and largest on the Coast.

He requests us to make the following announcement:

"Owing to the many letters and telegrams that we have received from our friends throughout the world, we take this means of acknowleding the same and to say that we wish to thank all for the general sympathy extended. Although our factories in this city and general offices were destroyed by the recent disaster, we shall be thoroughly equipped and organized before the new season with packing facilities larger than heretofore. We wish again to thank our friends for their patronage in the past and earnestly solicit their trade for the future. The blow was a hard one, but we are alive and NOT kicking."

Yours very truly,
California Canneries Co.

Another letter of the same tenor reaches us from the Berger, Carter Co., who report that they have lost everything, but are alive and going to make "Frisco, second to none."

They report the following firms as having suffered in the disaster, and this report confirms our surmise: The California Fruit Canners Association, two plants; Code-Portwood Canning Co.; Corville Packing Co.; Central California Canneries Co's offices, and all canned goods brokers and outside Cannery offices. It must be nnderstood that nearly, if not all packers throughout the State, had offices in San Francisco.

Berger, Carter Co., have opened temporary offices in Oakland.

FOR SALE AT APALACHICOLA, FLA.

Oyster packing plant several years in operation. For terms, particulars and reasons for selling, address owners,

Ruge Brothers Canning Co.
Apalachicola, Fla.

4-27-tf

MORRAL BROTHERS

MANUFACTURERS OF

The Morral Green Corn Cutter
The Morral Corn Cooker-Filler
The Morral Can Wiping Machine
The Morral Capping Machine
The Morral Tomato Scalder
The Morral Labeling Machine
And other Canning Machinery.

THE MORRAL TOMATO SCALDER

This is a power dump scalder. It agitates the tomatoes while being scalded, and dumps them by power, and a boy can operate it.

Write for Catalogue and further information. If you have any machinery that you would like to replace with new and up to date machinery, write us and let us know. No doubt we can make you a proposition that will interest you. It will pay you to get our terms and prices before you buy.

THE MORRAL SINGLE STEEL CAPPING MACHINE

This is a very desirable machine for straight capping in a small factory or for doing patching in a large factory.

MORRAL BROTHERS, - - - Morral, Ohio.

A WORD OR TWO ABOUT CAPS

TO THE CANNING TRADE

After you have selected your make of cans, and we assume that you have done this with due regard to the materials used, the workmanship employed, and the reliability and the responsibility of the can maker, there naturally arises the question of closing the can, whether you will buy the solder hemmed caps, or use the plain cap and buy solder.

The solder hemmed cap is growing very rapidly in favor. Its use is becoming more and more general each year, both East and West. There are many reasons for this; its great convenience, being always on hand and ready to use, its uniformity in making a good sure closure, and the greater capacity for capping regardless of the method or the machinery used in capping, and further, taking year in and year out, its CHEAPNESS. Take this year for instance and the economy of using solder hemmed caps is very apparent.

But whether you use the solder hemmed cap or the plain cap (we furnish both) we want you to observe the perfect fit of our caps, the clean cut edge, the freedom from burrs——in fact the CONTINENTAL CAP is fast becoming as well known as the CONTINENTAL CAN, of which it forms a very important part.

Of course you have seen our cans and caps, but if you have not, just drop us a line and we will gladly send you some samples.

Awaiting your commands, we remain,

Very truly yours,

CONTINENTAL CAN CO.

Thomas G. Cranwell, President.

Continental Can Company

DIRECTORS:

T. G. CRANWELL, Prest.
A. W. NORTON, Vice-Prest.
F. P. ASSMANN, Secy. & Treas.
J. C. TALIAFERRO,
B. H. LARKIN,

C. A. SUYDAM, Sales Agent.

Factories, CHICAGO, ILL., SYRACUSE, N. Y.

Canning Items.

New Firms, Changes, Incorporations, Fires, Improvements, Items of Interest.

Georgia.

Rome, Ga.—At a meeting of the Manufacturers' and Merchants' Association of Rome last night it was decided to build a large canning factory here.

A committee consisting of H. D. Cothran, J. E. Dean, J. A. Rousaville and H. E. Kelly was appointed to raise necessary capital to start the new enterprise.

Illinois.

McHenry, Ill.—McHenry Canning Company, West McHenry; capital, $15,000; canning and preserving fruits and vegetables; incorporators, George H. Hanly, Frank J. Barbian and Simon Stoffel.

Chicago, Ill.—Reedy & Dailey Canning Company, Albany; capital, $5,000; canning fruits and vegetables; incorporators, Henry Reedy, Frank Dailey, Edward Reedy.

Indiana.

Clay City, Ind.—The Tomato season this year promises to be the best in the history of the Clay City Packing Company's operations. The acreage contracted is 50 per cent greater than heretofore. Preparations are being made to improve the plant and increase its capacity. It is the intention to pack five sizes of cans, from the quart to the gallon in capacity. With a favorable season the producers will harvest a crop of 200,000 bushels of tomatoes, worth $40,000 says the report.

Maryland.

Cambridge, Md.—The Phillips Hardware Company, of Cambridge, Md. has purchased the large canning house, formerly operated by Johnson and Radcliff. The price paid was $15,000. The firm expects to run two canning houses in Cambridge and one at Thompson station during the coming summer.

Baltimore, Md.—Kemp-Thomas Packing Company of Baltimore, to pack vegetables, meats, oysters and fish; capital, $50,000. Incorporated in Delaware.

Allen, Md.—The canning factory at this place which was laying idle last season, will be operated this season by Mr. W. F. Messick.

North Carolina.

Elkin, N. C.—The Elkin Canning Company, of Elkin, Surry County, was chartered with $25,000 total authorized and $6,000 subscribed capital stock. The incorporators are: E. E. Harris, R. L. Harris and R. M. Chatham, all of Elkin.

New York.

Rome, N. Y.—Clinton Canning Co., to can fruits and vegetables; capital, $50,000. Incorporators; Franklin A. and James M. Ethridge, Rome, N. Y., James H. Taylor, Jr., Clinton, N. Y.

Watkins, N. Y.—The new canning factory at Watkins is nearly completed and is to be ready for active business in June. Contracts for four hundred and fifty acres have been made with farmers, and about three hundred acres more are wanted. The New York Central Company have built a siding to the factory for shipping purposes.

Waterloo, N. Y.—The buildings for the canning factory of the Waterloo Preserving Company, Waterloo's new industry, are now completed and most of the machinery for the operation of the plant has been placed in position. The factory will, it is expected, be in operation by the latter part of June. Contracts for the raising of crops for the factory aggregating 450 acres have been closed and about 200 acres more will be contracted for soon.

Hudson, N. Y.—The canning factory was sold at foreclosure sale at the Court House April 28th. It went to County Judge Mark Duntz, who bid $3,186.19, and announced that the purchasers were himself, his partner, Mr. Herzberg, Mrs. Herzberg and Marvin Best.

Ohio.

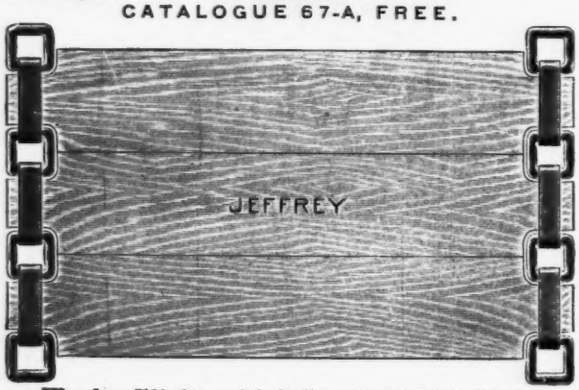
Circleville, Ohio—The Pressing & Orr Canning Company has agreed with the citizens of New Holland and vicinity to pay $7.00 per ton for good tomatoes, the product of 200 acres.

Cincinnatti. Ohio.—The Homeworth Canning Company, $20,000 by A. J. Cameron, J. L. Scott, G. W. Glass, John Fultz and R. C. Huffman.

JEFFREY CONVEYORS
For CANNING AND PACKING INDUSTRIES

"Century" Rubber Belt for Bulk or Packages

CATALOGUE 67-A, FREE.



Wooden Flights with Jeffrey Steel Link Chain.
CHAIN CATALOGUE 72-A.

For Estimates and Prices, address
THE JEFFREY MANUFACTURING COMPANY,
COLUMBUS, OHIO, U. S. A.

Edw. Renneburg & Son.
MACHINE and BOILER WORKS.
1917-1919 Aliceanna St. Baltimore, Md.

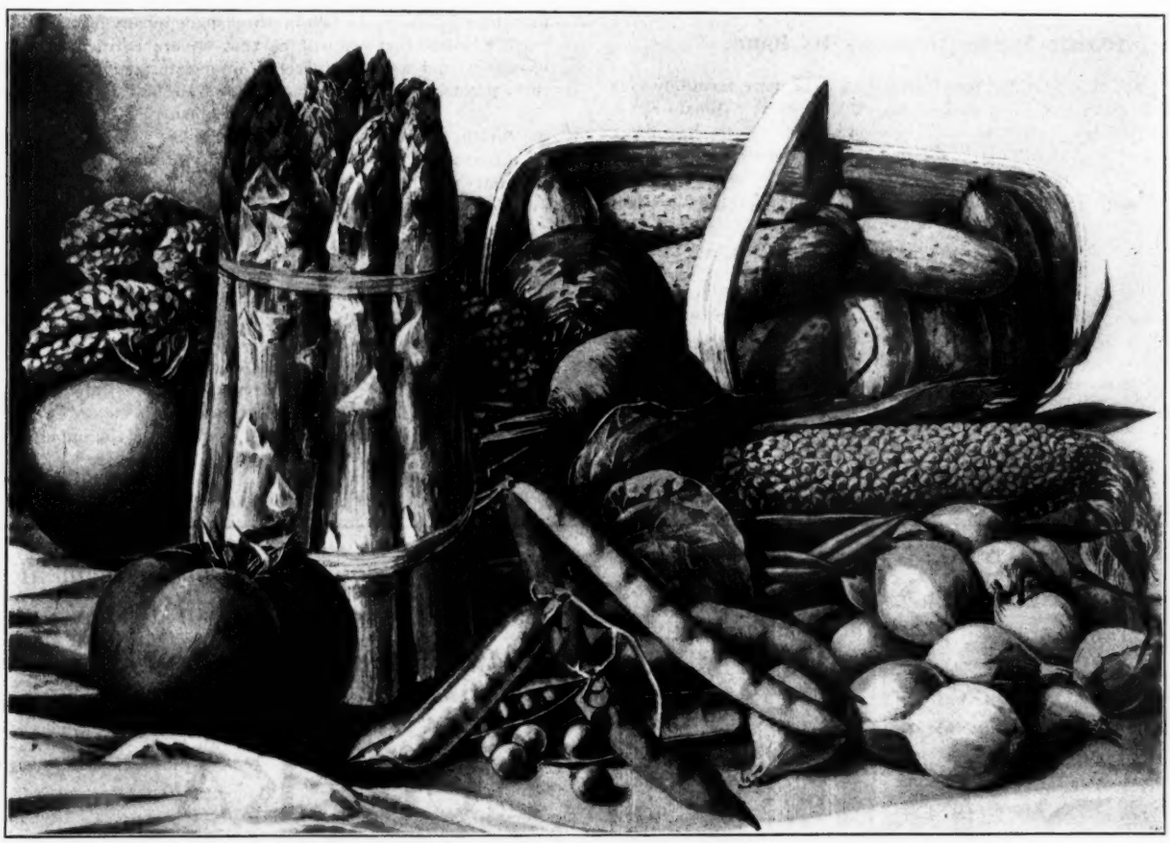
IMPROVED STEEL PROCESS KETTLE.

Equipped with all the latest improvements. Strongly and accurately made. Has been used for years with perfect satisfaction.

JEROME B. RICE SEED CO.

LARGEST GROWERS OF

SEEDS USED BY CANNERS, PACKERS and PICKLE :::MANUFACTURERS:::



We can supply for present delivery at lowest prices, or will make growing contract prices for 1906 crop.

BEANS, BEETS, CUCUMBERS, ONIONS
PEAS, SQUASH, SWEET CORN, TOMATOES

Correspondence Invited

CAMBRIDGE VALLEY SEED GARDENS.

Cambridge, N. Y.

Oregon.

Astoria, Oregon.—The Warren Packing Company has purchased from John Klosterman, of Portland, a tract of water frontage in the west end of this city, 300 feet in length and extending from Taylor Avenue to the harbor line. The company will erect a mammath cannery and cold storage plant on the praperty and have them ready for operation next season.

Astoria, Oregon.—The Columbia River Packers' Association has fixed the following prices of salmon for the coming season: Fish weighing over 25 pounds, 7 cents per pound; fish under 25 pounds, 5 cents.

Pennsylvania.

Doylestown, Pa.—During the coming season only tomatoes will be put up at the Tullytown cannery. This owing to the market being over loaded with corn. The annual meeting of the Tullytown canning company has been held and the following officers were elected for the ensuring year. E. E. Johnson, president; A. B. Shoemaker, secretary; Elwood Leland, Trustee; W. A. Collins, Harry Lafferty, M. D. Bond, Edward Williamson, Daniel Moon and Anthony Sickle, directors.

Tomato Syndicate Shows Its Hand.

If there has been anything more interesting to or more favorably commented on by all canned goods packers than the so-called "Tomato Syndicate" in the past few years, we must have missed it. There has always been considerable speculation as to the men who composed it, but no definite knowledge, presumably, as to the exact parties. It has been a hard fight to get the market where they wanted it, but now believing they have done so, they have sent out the following circular letter to jobbers:

"Gentlemen: Acting several months ago upon the conviction that canned tomatoes were being sold at less than their intrinsic value and believing that a fair profit could be made out of the buying aud selling of them, each of the undersigned, acting solely for himself, and on his own account, bought as many tomatoes as the condition of the market has from time to time, in the varying judgments of each of us, warranted.

We have at no time had any desire to interfere with the profits of packer, wholesale grocer or retail grocer, but have bought the goods, which we individually own, with the single idea that the supply from last year's pack was far less than the normal demand and that under this well recognized principle of economics as well as commerce, we would sell them at more than they cost us.

We believe that everybody connected with the trade has reaped some benefit from our action, and the consumers have been required to pay less for this food product than the experience of other lean years, or the present condition justifies.

We have recently mutually agreed to offer our goods for sale through the commission house of Smith, Rouse & Webster, Bel Air, Maryland, who assure us that they will be glad to correspond with such brokers as you may desire to favor and from whom you or your broker can obtain prices on any of the goods that any of us own. At the samé time, any one of us will be glad to quote you direct.

In this connection we beg to say that stocks of spot tomatoes in first hands, of standard quality, seem to have been about exhausted, that our early view of the situation seems to have been completely established and that we are approaching you now because this is our first opportunity to do so on a market even with our price and because we desire that you shall have full knowledge of the facts, and we want to assure you that on prompt orders for your full requirements our selling agents are instructed to meet your reasonable demands.

It may be also important for you to know that we hereby guarantee that there will be no decline in prices made by any of us.

We believe that you will feel that we are entitled to your cordial cooperation, and we will especially appreciate your prompt orders directed through your usual source of supply. With best wishes, we are,

Yours very truly,

Smith, Rouse & Webster, Bel Air, Md.
Charles S. Crary, Hoopeston, Ill.
Gettys & Gilbert, St. Louis, Mo.
Meyer-Schmid Grocer Company, St. Louis, Mo.
Van Camp Packing Company, Indianapolis, Ind.
Frank T. Stare, Waukesha, Wis.
Mississippi Valley Commission Co., St. Louis, Mo.
Wm. E, Shannahan and Charles T. Wrightson, Easton, Md."

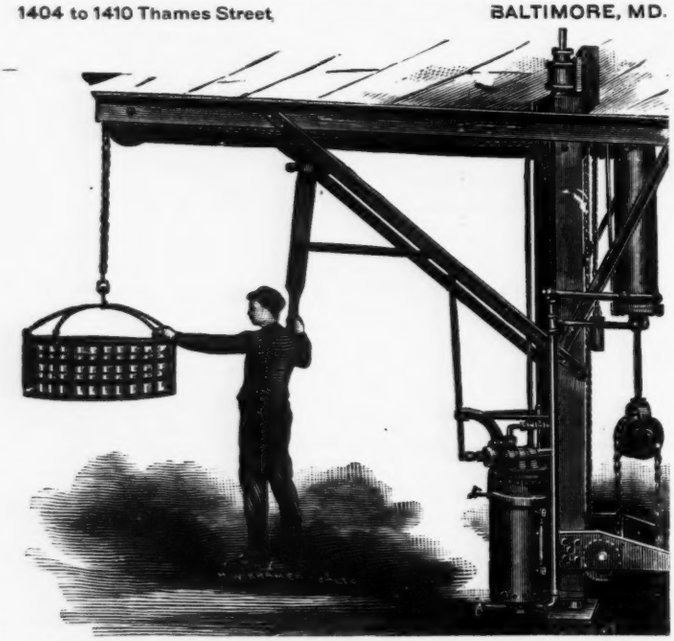
With but one exception this list does not surprise us, but we are much misaken if there is not at least one other, and most likely two other prominent men connected with the deal. At least we think they were; but no matter what the name of the individuals may be, all tomato canners are proud and boasting of them—most heartily in accord with them. They have the credit of doing that which seemed to be the impossible heretofore, except at Nature's hand.

The Sinclair-Scott Co., Baltimore, make the Cyclone Pulp Machine.

GEORGE W. ZASTROW,

MECHANICAL ENGINEER,

1404 to 1410 Thames Street, BALTIMORE, MD.



The Crane here shown is entirely of iron and steel, put together in the strongest possible manner, which, combined with its simplicity, reduces the liability to get out of order to the minimum. The consumption of steam used as an impelling force is very small making it very economical. To all the above may be added, one man can operate it, having control of the article hoisted and the crane. The control, by means of the shifter handle, is absolute in raising, lowering or stopping the goods at any desired point. Hand power can be attached when desired, at a small additional cost, thus adding another desirable feature. Can refer to Wm. Numsen & Sons, Baltimore; Gibbs Preserving Co., Baltimore; C. E. Sears & Co., Circleville, O.; Buckeyestown Canning Co., Buckeystown Md.; Wm. Grecht & Co., Baltimore; W. W. Boyer & Co., Baltimore; T. J. Meyer & Co. Baltimore; Greenabaum Bros., Seaford, Del.; B. F. Shriver & Co., Union Bridge Md. Smith Yingling & Co., Westminster, Md.; Dunbars & Sons, New Orleans; Barataria Canning Co., New Orleans; Sciota Canning Co., Ashville, Ohio; Monocacy Canning Co, Frederick, Md.; Sac City Canning Co., Iowa; Salisbury Bros., Ridgely, Md.; F. & J. J. White, Williamstown, New York; Ross Bros., Seaford, Del.; Geo. W. Stradley, Laurel Del.; The John Boyle Co., Baltimore; David Reis, Milford, Del., and others.

Every time you see this advertisement we want you to think of FLUX.

And every time you think of FLUX, we want you to remember that

EUREKA SOLDERING FLUX

Is the Best and Most reliable.

The Safest and Most Economical.

The Purest and Cheapest.

Our booklet tells how and why. Send for it today. Better still, send an order for a hundred pound keg.

THE GRASSELLI CHEMICAL CO.

CLEVELAND, OHIO.

How Can I Make $1.00 Do The Work This Season,

It Took $1.50 To Do Last Season?

USE SOLDER APPLIED CAPS

THEY SAVE

TIME - MONEY - LABOR - SOLDER

WRITE FOR PARTICULARS

... TO ANY ...

INDEPENDENT CAN MAKER

... OR ADDRESS ...

A. SCHULTZ & COMPANY,

MANUFACTURERS OF

SOLDER

Baltimore : : : : : : : : Maryland.

WANTED.

500 Cases 3-lb. Spot Tomatoes, Standards or Seconds.
Address,
1t "CHICAGO JOBBER," care of The Trade.

WANTED.

Power Tomato Scalder and Copper Jacket Kettles, large size.
ACME PRESERVE CO.
1t Adrian, Mich.

FOR SALE.

Burnham Corn Cooker, M. & S. Corn Silker,
Sprague Continuous Steam Exhauster,
Baker Standard Steam Chest. Steam Engines, 2, 4 and 10 H. P.
Can Making Tools, Foot Power Presses, Solder Cutter, etc.
ACME PRESERVE CO.
1t Adrian, Mich.

FOR RENT OR SALE.

A new cannery, equipped to pack tomatoes, in a most desirable location in Maryland. Capacity 10,000 cases. Also for sale a complete outfit for making cans by hand. Address,
4-27-tf D, care The Trade.

FOR SALE.

Our new oyster packing plant just closed the second season at Cedar Key, Fla.
If interested, call in person on W. R. Hodges to inspect the plant, or communicate with us for particulars.
Ruge Brothers Canning Co., Apalachicola, Fla.

PEACH SLICING MACHINE

A Simple, Effective Machine which Cuts the Fruit into "V" slices. Capacity one feeder 15 cases per hour; two or more feeders doubles or trebles capacity. Price one Feeder, $50.00 f.o.b. San Francisco. Absolutely guaranteed : : : :

E. J. JUDGE,

1164 O'Farrell Street, San Francisco.

I have found

that the quality of materials which go into the manufacture of my flux can be obtained in but one factory in the world. I have tried them all. I take all they produce. Therefore the man or firm who states that they can match my goods no matter at what price,

DELIBERATELY MISREPRESENTS

Standard Soldering Flux can't be matched by anyone at any price.

Next Week I'll tell you another reason why you should use my flux.

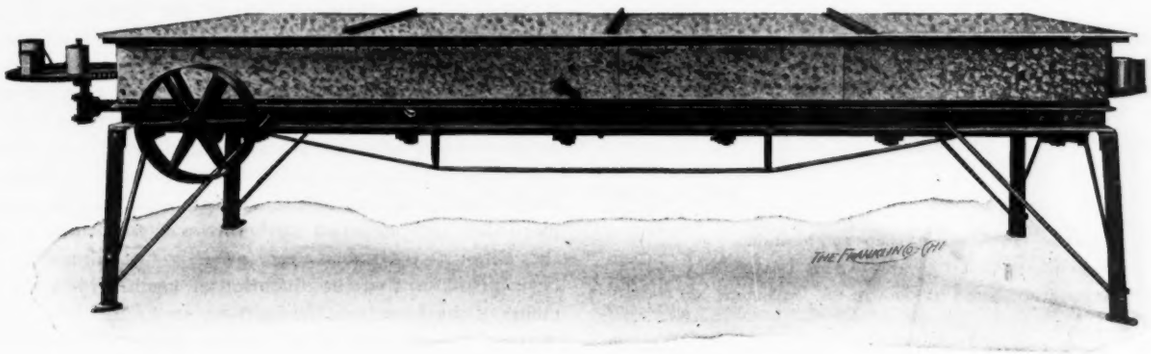
MANUFACTURED BY

MARLOU CHEMICAL CO.,

JERSEY CITY, NEW JERSEY.

S. O. RANDALL,
MARINE BANK BLDG., BALTIMORE, MD.
Southern Agent.

THE HAWKINS UNIVERSAL EXHAUSTER



OPERATION

As shown by illustrations the cans are received in single line direct from Filler and fed into the machine automatically by the well-known Hawkins Disc Feed Mechanism and carried by intercommunicating revolving discs. The steam is supplied by curved pipes which conform to the lines of travel of the cans.

Will handle any shape can of any size up to and including gallons, without change.

SIMPLE, DURABLE, and cannot get out of order.

No chains to break or wear.

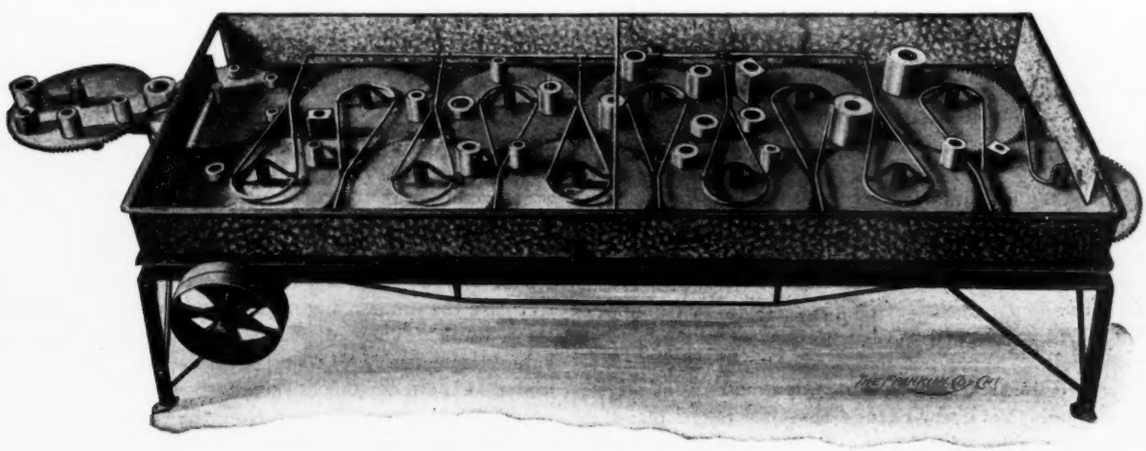
SIZES AND CAPACITY

This machine can be furnished any size and any capacity desired. The standard sizes are as follows, capacities mentioned being based on two minutes exhaust:

No.	*Capacity 3-lb. cans*	*Floor Space.*
8	45 per min.	5 x 11 feet
10	57 " "	5 x 13 "
12	68 " "	5 x 15 "
14	80 " "	5 x 17 "
16	91 " "	5 x 19 "

Superior to all other mechanism used for Exhausting Cans.

Its efficiency has been thoroughly demonstrated in actual packing.



FOR FURTHER INFORMATION AND TESTIMONIALS ADDRESS

SPRAGUE CANNING MACHINERY CO.

42 RIVER STREET, CHICAGO, ILL.

THE TRADE.

PUBLISHED EVERY FRIDAY BY

THE TRADE COMPANY.

INCORPORATED.

E. S. JUDGE, - - - - - - President and Managing Editor.

A. I. JUDGE, - - - - - - Secty.-Treas., Asst. Editor.

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Notices of *Hands Wanted* or *Situations Wanted* will be inserted free for paid annual subscribers; other parties will be charged $1.00 per inch per insertion, $3.00 per month.

Packers are invited and requested to use the columns of THE TRADE for inquiries and discussions on all matters among themselves pertaining to their business.

Business communications from all sections are desired, but anonymous letters will be ignored. E. S. JUDGE, Managing Editor.

Entered at the Postoffice, Baltimore, Md., as second-class mail matter.

BALTIMORE, FRIDAY, MAY 4, 1906.

THE TOMATO SYNDICATE.

Commercial revolutions occur very much as others do. It sometimes requires almost ages to develop them; but all the same they are the natural result of incessant demand and requirement, and generally when all is summed up are found to be for public good. The canned goods industry itself is a revolution in productive and commercial matters; who will deny that it has been successful and for the general good. And within this now well known commercial development, there are and must be from time to time revolutions occuring, aiming towards improved conditions.

Not yet more than one hundred years old from its birth, it has been compelled to arraing itself in alignment to all the greatest industries of the earth, and that is no little accomplishment for such a young creature. Born so to say in a bottle, it assumed the armor of tin in about ten years; then came its extraordinary change from a little known, well worked production by hand, to that great process that would not only prolong but would almost revolutionize food supplies, and has become almost an entirely mechanical operation. Yet every change that has taken place, radical or otherwise has been for the public good. Of course the business itself had to develop greatly in the matter of consumption by the people, before such changes could be called for; and one of the wonders of the industry is that like the development of brain in the child, the development of mechanical methods has kept pace, especially in its latter years, with the growth of demand for the goods.

But also other changes have occured, entirely of a commercial and counting house character, that have little or nothing whatever to do with the mechanical revolution. Like our country itself, the canned goods industry has several times apparently outgrown al. its environment, and also like our country itself has always proven to be merely a leader in greater development. Naturally under these circumstances it required care for its commercial development to adjust itself to surroundings, to requirements, to necessities that will come with the enlargement of all great businesses. These various changes have caused epochs in the industry, and each epoch seems to have had its revolution.

For twenty five years past this young giant has felt the need of adjustment to circumstances to a degree that shows upon its surface only in the restlessness that has occured within it. A quarter of a century ago, one of the brightest, most learned and excellent men in the industry asserted to the writer and to the world in general, that the canned goods business was an impossible business, that its nature was such that no man could foresee what he was to do, and that, therefore, working in a fog he never knew what his success would be. Fifteen years after that assertion this same honorable gentleman, Emanuel Schoenberg, came to the writer and admitted that he was wrong; he did more than this, he stood up before a Convention of canners in the City of Baltimore, and publicly proclaimed that he had been mistaken; that the invention of machinery, and the agreements of the leaders in the industry in Convention had entirely changed the status of affairs; that a man or firm in the canned goods industry was in as good a position as any other producing party, relative to his market. We mention this merely to show what changes got into the business.

The impending revolution to which we allude at present is the natural impulse of the organized industry to get rid of what has always been the greatest handicap. It has taken nearly half a century for studious business men in the canned goods industry to become postively aware of the fact that the value of their goods in the market any year is dependent entirely upon whether they have an excess or shortage of goods. And many studious brains have been calculating for the best methods of getting rid of this difficulty.

One of the propositions made in regard to this as much as twenty years ago, was for the combined canners to secure posession of all surplus goods above requirements. But it can be seen at a glance that several great difficulties arrise in the way of this. It would require at first a statistical record of the known annual demand, at least approximately, it would also require at short notice, a knowledge of the year's production, at the close of the season of each year; and as these two items would give a knowledge of the supply of the market, it would require an honest administration of these facts by a board much above human trustworthiness. It will be remembered that extraordinary effects were made toward getting these statistics. The canned goods packers throughout the entire United States were virtually organized each in their own section. The statistical requirement was made a part of the By Laws and Constitution; but just here we found an evidence of the truth of the old adage "you may lead a horse to the water but you can't make him drink," and in this case the horses came rapidly to the water but very few of them drank. They all wanted the statistics, recognizing their value, but very few of them cared to give them, and of course under such circumstances the efforts were failures.

Still advantage resulted from the effort. It not only taught a wider knowledge of the requirements and the methods of applying them, but it brought together the brainest men of the industry, and it was soon seen that what would not be gathered by volentary contributions, could be accomplished by business values. Moreover different sections of the country through their Convention evolved men who had studied the question and belived that they had a cure for the difficulty.

In the tomato packing region for instance, it developed that to try to control the pack by purchasing the output of factories was only a method of bringing utter ruin upon the promoter of the scheme. For so long as packers saw, or thought they saw,

two cents of profit in the pack, they continued increasing their pack being sure of the buyer. A plan was suggested of warehousing all the goods not sold by the first of September; but so great had become the pack by that time, that no syndicate could be gotten together with money enough to handle it all. Still the evil which arrose from ignorance and ambition remained, and we witnessed one year when tomatoes were selling far below cost. Nothing teaches a producer business sense like an experience of that kind. We believe corn packers are learning that wisdom today, the tomato packers have already learned it.

Then about two years ago, at one of the combined Conventions, the leading studious brains of the country got together, and effort was made to accomplish the desired object by organizing what was known as the National Association of Packers of Pure Canned Foods, which was intended to be nothing more than an Association of all the packers of staple articles. The provisions in their Constitution, that each member was to pay so much per hundred cases for the goods he packed with the resulting revenue coming to the support of the Association, it naturally called for the statistics of the pack, and the result would be the putting of the control of the entire pack into the hands of the managers. Needless to say this scheme did not work as it shoud have. . It was bad enough to ask the members to make a report of their packs, but to require in addition to pay for furnishing the knowledge, looked to them like rubbing it in.

But out of this also has come the workings of the revolution which really produced the result that has come of the needs of the situution. Failing to accomplish its purposes then, the leading spirits in that movement, succeeded in getting together capital enough to carry out their desires in a business like way; and what has lately been known in a mysterious manner as the great Tomato Syndicate was evolved. Their methods were simple, direct and effectual. We publish in this issue a communication bearing upon this subject. The method of that party was in a measure to get control, first of the new Association of brokers, through those men to reach every tomato packer in the United States, and to make a fair price bid for all their holdings after the seasonable demand was supplied in the fall. This price was placed first at 90c per dozen, and a tentative agreement was made with the packers to realize $1.10 for the goods, based upon No. 3 standards. It lifted tomatoes immediately out of the slough of despond; the packers saw at once a permanent relief from the evil of the industry by this method and through a good deal of nervousness and tribulation the Syndicate has accomplished its object. Tomatoes are now selling at the rock bottom price at $1.15 in Baltimore, to $1.25 in Chicago; and we are very much mistaken if this same syndicate or their successors will not hold equal control of the present season's pack. It is undoubtedly welcome by every one as a blessing; it applies to the whole country; and it has been proven that the consumer does not object to it. It protects him from the efforts to pack slop goods for sake of cheapness; it protects the packer both in respect to futures and spot goods; and it gives the wholesaler an equal assurance everywhere of what his goods will cost him. It was a revolution in itself but at the same time merely the natural culmination of many efforts to remove a great evil.

The success in tomatoes will undoubtedly result in the application of the same principle to sugar corn, and by degrees to all articles that take the position of staples. Antagonism to it is an evil.

Bonham, Texas.

Bonham, Texas.—The Bonham canning factory is now almost ready for business. The machinery is in position and the building is nearly completed. Two more days of good work and all will be ready for business.

Few people understand the magnitude of this new enterprise for Bonham says the local paper. The main building is 80x60 and two stories high. The capacity of the factory is 7,000 to 10,000 cans per day and from 75 to 100 hands will be employed to carry on the work.

THE VALUE OF A BURT LABELING MACHINE

cannot be over-estimated—to fully appreciate its value the machine must be used. It does so much faster, neater and cheaper work than the 'old way' that scores of canners regret they did not use it long ago. The Burt Labeler saves many dollars and lots of bother and its cost is comparatively small. Why not decide now to use it? : : : : : : :

BURT MACHINE COMPANY, Baltimore.

THIS SPACE RESERVED FOR

W. B. PHINNEY,

Manufacturer of

The Phinney String Bean Snapper,

WESTFIELD, N. Y.

REGISTERED WAB TRADE MARK

This TRADE-MARK Insures

The BURPEE-QUALITY of the Best "Seeds that Grow"

Burpee's Seeds cost but little more than do usual commercial grades—and yet are *worth* much more. At our own farms in Pennsylvania and New Jersey, as well as in the gardens of planters everywhere, **Burpee's Seeds** are proved by test to be the BEST SEEDS THAT GROW. Consequently we hold the largest mail-order seed trade in the world.

Our "Silent Salesman," neatly dressed in a "coat of many colors," and telling the *plain truth*, with photographic pictures of the superior products of BURPEE'S "SEEDS THAT GROW," will be sent by return mail—if YOU will write a postal card for

1876 Burpee's 1906

FARM ANNUAL FOR 1906

Thirtieth Anniversary Edition of "The Leading American Seed Catalogue."

This is a handsome book of 168 pages, carefully edited and neatly printed. Bound in cover lithographed in nine colors, it shows, *painted from nature*, Seven Superb Specialties in Vegetables of unequaled merit and Six Novelties in Flowers, including LUTHER BURBANK'S *New Floral Wonder*.

This Invitation to write for our New Complete Catalogue and then participate in the Special Celebration of our Thirtieth Anniversary is given to all planters who delight in raising the Choicest Vegetables or most Beautiful Flowers.

If you intend to garden this spring, you will want to lay your plans, and therefore we urge you to WRITE TO-DAY!—the very day you read this advertisement. Mention this paper and address

W. ATLEE BURPEE & CO., Seed Growers, PHILADELPHIA, PA.

TO CANNERS

WE shall be pleased to quote special wholesale prices upon receipt of information as to quantities and varieties of seeds required.

BURPEE'S "BLUE LIST"

of wholesale prices for market gardeners, a complete catalogue of 104 pages, will be mailed together with our retail catalogue advertised herewith to all canners who kindly apply for same.

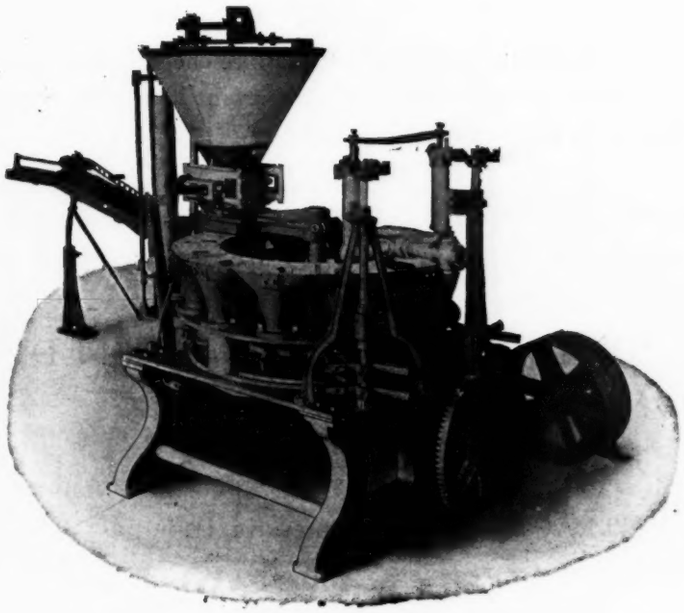
W. ATLEE BURPEE & CO.

SEED GROWERS, PHILADELPHIA, PA.

AYARS ROTARY PEA FILLER

Will fill all grades and sizes of peas without mashing or clogging.

Amount of peas put in each can may be varied as desired while the machine is in motion.



Will brine accurately, with no waste, and only when cans are in position. All cans filled exactly alike.

May be used as a briner for beans or other goods.

Capacity 2,000 to 5,000 per hour.

King Tomato Filler

With Attachments

Uniform Fill

No Waste

Whole Tomatoes

SEND FOR CATALOGUE

AYARS MACHINE COMPANY

SALEM : : : : : : : NEW JERSEY

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

RECEIPT BOOKS

Made with duplicate perforated stubs (like check books) for use in receiving crops at the factory. An important item—one that should be attended to now. Bound in books. : : : : : :

1 BOOK—100 DUPLICATE RECEIPTS, (numbered) 40c
IN LOTS OF 10 BOOKS (1000 Duplicate Receipts) at 35c

DUPLICATE NUMBERED, WELL PRINTED AND BOUND

CASH WITH ORDER

CORN OR TOMATO CONTRACTS (100 Duplicates, in Pads) - - $1.00

THE TRADE

107-109 South Frederick Street : : : BALTIMORE, MD.

FOR QUICK SALE.

LARGE ROTARY INTERCHANGEABLE PEA SEPARATORS,

PEA HULLER,

TOMATO FILLERS,

PULP AND PUMPKIN MACHINES,

TOMATO CONVEYOR,

OPEN KETTLES, ALL SIZES,

TOMATO SCALDERS,

CLOSED TOP KETTLES, LARGEST SIZE,

HORIZONTAL ENGINE, 15 H. P.

WRITE FOR PRICES AND PARTICULARS

H. COTTINGHAM - - Baltimore, Md.

MEET THE ISSUE

DON'T EVADE IT

If you wish to pack Red Fruits and Beets to Conform to the Pure Food Laws use the

SANITARY ENAMEL

Inside Coated Can

SANITARY CANS

For Hand Filled Goods.

"The Can without the Cap Hole"

Sanitary Can Company,

Factory, FAIRPORT, NEW YORK.

N. Y. Office, 105 HUDSON ST.

Our Cans are Manufactured under Max Ams Patents. ***Write for Booklet and Sample Can.***

FOOD STANDARDS.

The following official Standards have been declared by the Committee at Washington.

(CONTINUED FROM LAST WEEK.)

6. *Cinnamon extract* is the flavoring extract prepared from oil of cinnamon, and contains not less than two per cent by volume of oil of cinnamon.

6*a*. *Oil of cinnamon* is the lead-free, volatile oil obtained from the bark of the Ceylon cinnamon (*Cinnamomum zeylanicum* Breyne), and contains not less than sixty-five per cent by weight of cinnamic aldehyde and not more than ten per cent by weight of eugenol.

7. *Clove extract* is the flavoring extract prepared from oil of cloves, and contains not less than two per cent by volume of oil of cloves.

7*a*. *Oil of cloves* is the lead free, volatile oil obtained from cloves.

8. *Ginger extract* is the flavoring extract prepared from ginger, and contains in each one hundred cubic centimeters, at 20° C., the alcholic-soluble matters from twenty grams of ginger.

9. *Lemon extract* is the flavoring extract prepared from oil of lemon, or from lemon peel, or both, and contains not less than five per cent by volume of oil of lemon.

9*a*. *Oil of lemon* is the volatile oil obtained, by expression or alcoholic solution, from the fresh seed of the lemon (*Citrus limonum* L.), has an optical rotation (25° C) of not less than X60° in a 100-millimeter tube, and contains not less than four per cent by weight of citral.

10. *Terpeneless extract of lemon* is the solution prepared by shaking oil of lemon with dilute alcohol, and contains not less than two-tenths per cent by weight of citral derived from the oil of lemon.

11. *Nutmeg extract* is the flavoring extract prepared from oil of nutmeg, and contains not less than two per cent by volume of oil of nutmeg.

11*a*. *Oil of nutmeg* is the volatile oil obtained from nutmegs.

12. *Orange extract* is the flavoring extract prepared from oil of orange, or from orange peel, or both, and contains not less than five per cent by volume of oil of orange.

12*a*. *Oil of orange* is the volatile oil obtained, by expression or alcoholic solution, from the fresh peel of the orange (*Citrus aurantium* L.,) and has an optical rotation (25° C.) of not less than X 95° in a 100-millimeter tube.

13. *Peppermint extract* is the flavoring extract prepared from oil of peppermint, or from peppermint, or both, and contains not less than three per cent by volume of oil of peppermint.

13*a*. *Peppermint* is the leaves and flowering tops of *Mentha piperita* L.

13*b*. *Oil of peppermint* is the volatile oil obtained from peppermint, and contains not less than fifty per cent of menthol.

14. *Rose extract* is the flavoring extract prepared from otto of roses, with or without red rose petals, and contains not less than four-tenths per cent by volume of otto of roses.

14*a*. *Otto of roses* is the volatile oil obtained from the petals of *Rosa damascena* Mill., *R. centifolia* L., or *R. moschata* Herrm.

15. *Savory extract* is the flavoring extract prepared from oil of savory, or from savory, or both, and contains not less than thirty-five hundredths per cent by volume of oil of savory.

15*a*. *Oil of savory* is the volatile oil obtained from savory.

16. *Spearmint extract* is the flavoring extract prepared from oil of spearmint, or from spearmint, or both, and contains not less than three per cent by volume of oil of spearmint.

16*a*. *Spearmint* is the leaves and flowering tops of *Mentha spicata* L.

16*b*. *Oil of spearmint* is the volatile oil obtained from spearmint.

17. *Star anise extract* is the flavoring extract prepared from oil of star anise, and contains not less than three per cent by volume of oil of star anise.

17*a*. *Oil of star anise* is the volatile oil distilled from the fruit of the star anise (*Illicium verum* Hook.)

18. *Sweet basil extract* is the flavoring extract prepared from oil of sweet basil, or from sweet basil, or both, and contains not less than one-tenth per cent by volume of oil of sweet basil.

18*a*. *Sweet basil* or *basil* is the leaves and tops of *Ocymum basilicum* L.

18*b*. *Oil of sweet basil* is the volatile oil obtained from sweet basil.

19. *Sweet marjoram extract* (*marjoram extract*) is the flavoring extract prepared from oil of marjoram, or from marjoram, or both, and contains not less than one per cent by volume of oil of marjoram.

19*a*. *Oil of marjoram* is the volatile oil obtained from marjoram.

20. *Thyme extract* is the flavoring extract prepared from oil of thyme, or from thyme, or both, and contains not less than two-tenths per cent by volume of oil of thyme.

20*a*. *Oil of thyme* is the volatile oil obtained from thyme.

21. *Tonka extract* is the flavoring extract prepared from tonka bean, with or without sugar or glycerin, and contains not less than one-tenth per cent by weight of coumarin extracted from the tonka bean, together with a corresponding proportion of the other soluble matters thereof.

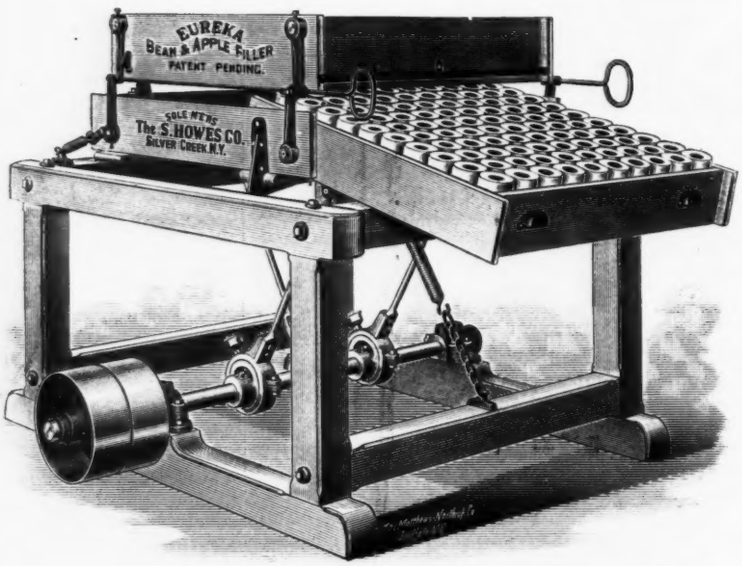
21*a*. *Tonka bean* is the seed of *Coumarouna odorata* Aublet [*Dipteryx*

EUREKA

THE "EUREKA" CAN FILLER.

EUREKA

The Simplest and easiest operated machine on the market.



It will fill a tray of cans quicker and more uniformly than by any other means.

It will handle your goods with perfect satisfaction.

With it, one man can do more and better work than can be performed by thirty women.

It is the strongest and best built machine, with no complicated parts to get out of order.

It will pay for itself as quick as any other machine in the factory.

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PEACH AND TOMATO PEELERS

odorata (Aubl.) Willd.]

22. *Vanilla extract* is the flavoring extract prepared from vanilla bean, with or without sugar or glycerin, and contains in one hundred cubic centimeters the soluble matters from ten grams of the vanilla bean.

22*a*. *Vanilla bean* is the dried, cured fruit of *Vanilla planifolia* Andrews.

23. *Wintergreen extract* is the flavoring extract prepared from oil of wintergreen, and contains not less than three per cent by volume of oil of wintergreen.

23*a*. *Oil of wintergreen* is the volatile oil distilled from the leaves of *Gaultheria procumbens* L.

C. EDIBLE VEGETABLE OILS.

1. *Olive oil* is the oil obtained from the sound, mature fruit of the cultivated olive tree (*Olea europea* L.) and subjected to the usual refining processes; is free from rancidity; has a refractive index (25° C.) not less than one and forty-six hundred and sixty ten-thousandths and not exceeding one and forty-six hundred and eighty ten-thousandths; and an iodin number not less than seventy-nine and not exceeding ninety.

2. *Virgin olive oil* is olive oil obtained from the first pressing of carefully selected, hand-picked olives.

3. *Cotton-seed oil* is the oil obtained from the seeds of cotton plants (*Gossypium hirsutum* L., *G. barbadense* L., or *G. herbaceum* L.) and subjected to the usual refining processes; it is free from rancidity; has a refractive index (25° C.) not less than one and forty-seven hundred ten-thousandths and not exceeding one and forty-seven hundred and twenty-five-ten-thousandths; and an iodin number not less than one hundred and four and not exceeding one hundred and ten.

4. "*Winter yellow*" *cotton seed oil* (A) is expressed cotton-seed oil from which a portion of the stearin has been separated by chilling and pressure.

5. *Peanut oil, arachis oil*, or *earth-nut oil* is the oil obtained from the peanut (*Arachis hypogaea* L.) and subjected to the usual refining processes; it is free from rancidity; has a refractive index (25° C.) not less than one and forty-six hundred and ninety-ten-thousandths and not exceeding one and forty-seven hundred and seven ten-thousandths; and an iodin number not less than eighty-seven and not exceeding one hundred.

6. "*Cold-drawn*" *peanut oil* is peanut oil obtained by pressure without heating.

7. *Sesame oil, gingili oil*, or *teel oil* is the oil obtained from the seeds of the sesame plant (*Sesamum oriental* L.) and subjected to the usual refining processes; it is free from rancidity; has a refractive index (25° C.) not less than one and forty-seven hundred and four ten-thousandths and not exceeding one and forty-seven hundred and seventeen ten-thousandths and an iodin number not less than one hundred and three and not exceeding one hundred and twelve.

8. "*Cold-drawn*" *sesame oil* is sesame oil obtained by pressure without heating.

9. *Poppy-seed oil* (A) is the oil obtained from the seed of the poppy (*Papaver somniferum* L.,) subjected to the usual refining processes and free from rancidity.

10. *White poppy-seed oil* or "*cold-drawn*" *poppy-seed oil* is poppy-seed oil of the first pressing without heating.

11. *Coconut oil* (A) is the oil obtained from the kernels of the coconut (*Cocos nucifera* L.,) subjected to the usual refining processes and free from rancidity.

12. *Cochin oil* is coconut oil prepared in Cochin (Malabar.)

13. *Ceylon oil* is coconut oil prepared in Ceylon.

14. *Copra oil* is coconut oil prepared from copra, the dried kernels of the coconut.

15. *Rape-seed oil* or *colza oil* (A) is the oil obtained from the seeds of the rape plant (*Brassica napus* L.), subjected to the usual refining processes and free from rancidity.

16. "*Cold-drawn*" *rape-seed oil* is rape-seed oil obtained by the first pressing without heating.

17. *Sunflower oil* (A) is the oil obtained from the seeds of the sunflower (*Helianthus annuus* L.), subjected to the usual refining processes and free from rancidity.

18. "*Cold-drawn*" *sunflower oil* is sunflower oil obtained by the first pressing without heating.

19. *Maize oil* or *corn oil* (A) is the oil obtained from the germs of the maize grain (*Zea mays* L.), subjected to the usual refining processes and free from rancidity.

III. SALT.

1. *Table salt* (*dairy salt*) is fine-grained crystalline salt containing, on a water-free basis, not more than one and four-tenths per cent of calcium sulphate ($CaSO_4$) nor more than five-tenths per cent of calcium and magnesium chlorids ($CaCl_2$ and $MgCl_2$) nor more than one-tenth per cent of matters insoluble in water.

A—The fixing of limits for chemical and physical properties is reserved for future consideration.

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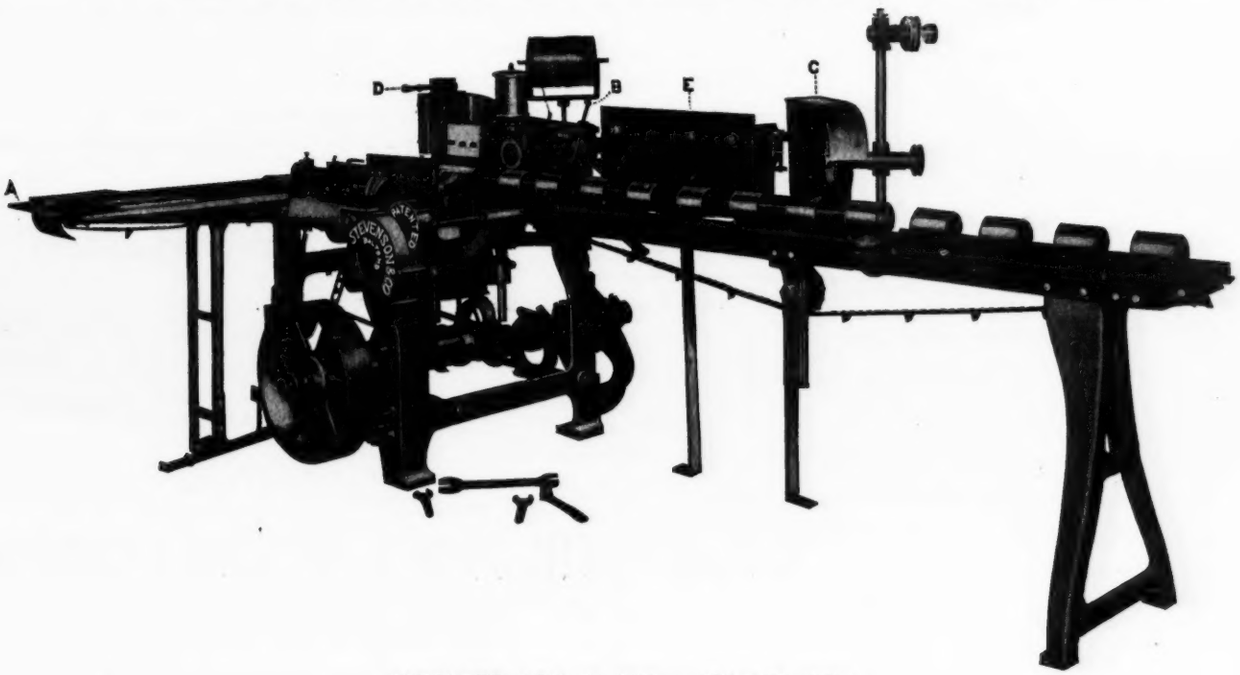
WITH SIDE FEED FOR FEEDING THE BLANKS ALSO SEAM SOLDER WIPER.



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THE ONLY FUEL
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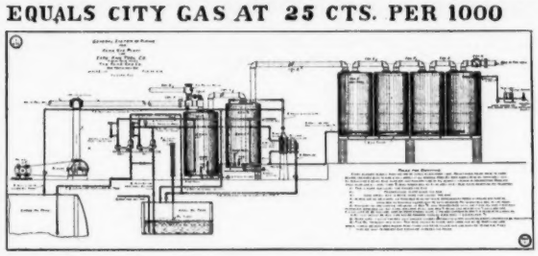

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THE ACME GAS COMPANY

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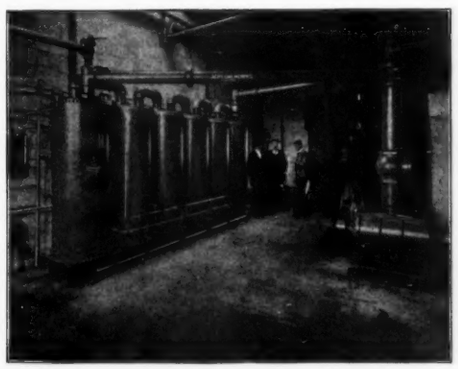
THESE BURNERS REDUCE CONSUMPTION
25 TO 50 PER CENT



ACME GAS PLANT, ACME CAN WORKS, MONTREAL

ACME GAS CO., MONTREAL, January 6th, 1905.
1010 Monadnock Bldg.,
Chicago, Ill., U. S. A.:

Gentlemen:—We have now used your gas manufacturing system throughout our entire plant, for nine months, both for heating and lighting, and we are well satisfied with the results. Every promise made by you as to economy in using and the efficiency of your plant has been fully realized. Our saving on gas account for heating has been equal to 50%, or in round figures a saving of $1400.00, in nine months, as compared with city gas at $1.00 per thousand, and in addition to this we have been able to speed up our machines so that we turn out 25% more work with the same labor. Actually, from the standpoint of results, the gas has not cost us anything.

Wishing you every success and a Happy and Prosperous New Year, we are,

Yours very truly,
ACME CAN WORKS,
Jas. B. Cambpell, President.

AT THE THEATRES

Week of May 7, 1906.

FORD'S.
"GALLOPS."
Matinees Wednesday and Saturday.

AUDITORIUM.
"UNDER SOUTHERN SKIES."
Matinees Monday, Tuesday, Wednesday, and Saturday.

MARYLAND.
KEITH'S VAUDEVILLE ATTRACTIONS.
Matinee Daily.

HOLLIDAY ST.
"ARIZONA."
Matinees Monday, Wednesday and Saturday.

BLANEY'S.
"A BAD MAN FROM MEXICO."
Matinees Monday, Wednesday, Friday and Saturday.

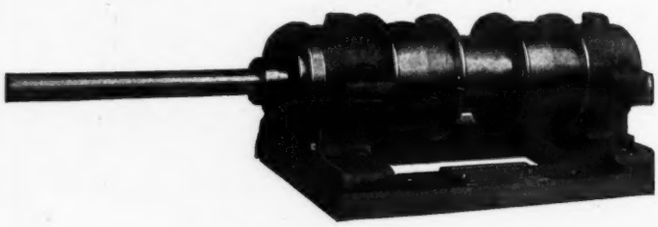
MONUMENTAL.
AMERICAN BURLESQUERS.
Matinee Daily.

NEW GAIETY THEATRE.
THE CRACKERJAKCS.
Matinee Daily.

PINEAPPLE CORER.

The cut below represents a machine for the coring of Pineapples. The coring tnbe or cutter is made of brass and can be sharpened with a saw file; the hollow spindle is also lined with brass so that the core may pass through readily and fall out in the rear of machine.

Capacity from 8,000 to 10,000 per day of 10 hours. Speed of machine 400 to 500 revolutions per minute. Size of pulley on machine, 3½ inches in diameter, 2 inch face.



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Canning and Canmaking Machinery,

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E. F. KIRWAN & CO.

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We are here to look after your wants, and having facilities from over twenty different factories, we think we can come pretty near keeping you supplied.

Please file this away for future reference. Correspondence solicited.

Yours truly,

E. F. Kirwan & Co

[TO BE CONTINUED IN OUR NEXT.]

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Being a thorough exposition of the most **PRACTICAL,** scientific methods of hermetically sealing or preserving food products in the line of : : : : ; : : :

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BY AN EXPERT PROCESSOR AND CHEMIST

This series of articles, it will be remembered, appeared in "The Trade" in serial form. These have been revised and corrected, so that we now present in BOOK FORM, THE BEST WORK ON CANNING EVER ISSUED. It is a work every man can understand and follow - - - - - -

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PRICE - - - - - - - - - - - **$5.00**

SEND IN YOUR ORDER

FOR SALE.

Model M Corn Cutter. M. & S. Corn Silker.
Hemingway Cooker and Filler.
Grasshopper Tomato Scalder. 2 Power Stevens Tomato Fillers.
What have you to exchange on above.

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String Bean Cutter.
" " Grader.
Baked " Filler.

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100 Bushels Clark's Early Evergreen Sugar Corn Seed. Cheap.

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1 Sinclair-Scott Second-hand "Colossus" Pea Separator.
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2 Latest Improved Model M Corn Cutters.
1 Merrill Soule Kelley Corn Silker.
1 Conant Single Corn Cooker Filler.
1 Monitor String Bean Cutter.

These machines are in good order and very little used.

3-30-1m Address, K. M. DAVIES & Co. Williamson, N. Y.

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12 Second Hand Retorts, Large Size,
6 " Copper Jacket Kettles, Large Size,
1 " Hawkins Capper,
1 " Power Crane.

BLOOMFIELD PACKING CO.
4-6-06-1m. Bloomfield, Ont., Can.

FOR SALE.

1 Sprague Model M. A. Corn Cutter new $150.00
1 Improved Morral Cutter used twenty-four hours $125.00
1 second-hand Single Conant Corn Cooker first-class condition $100.00
1 Queen Anne Cooker used twenty four hours, good as new $500.00
Address,
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Special Bargains in 4 to 20 H. P. Vertical Engines,
Write for list
M. E. Howard Engine Works,
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Closed Steam Retorts. Give dimensions inside, size of crates to go with them, and name of maker.
Address,
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Automatic Can Tester and Header at low prices.
NIAGARA MACHINE AND TOOL WORKS,
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A Closed Retort 30 inches in diameter by 45 inches deep, in good order.
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CANNING MACHINERY AND SUPPLIES,
CANS, - CASES, - SOLDER - SHOOKS, - ETC.
SOUTHERN AGENT
Standard Soldering Flux
SUCROSINE
550 Times sweeter than Sugar.
90 per cent Purer.
GIVE ME A TRIAL.

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THE MICHIGAN PEACH AND APRICOT PITTER
will pit your peaches whether peeled or unpeeled. Makes the scalding process for removing the skins practical. Cut down your expense, make your capacity what you wish regardless of help conditions by using these machines.
Mapes Machine Co.,
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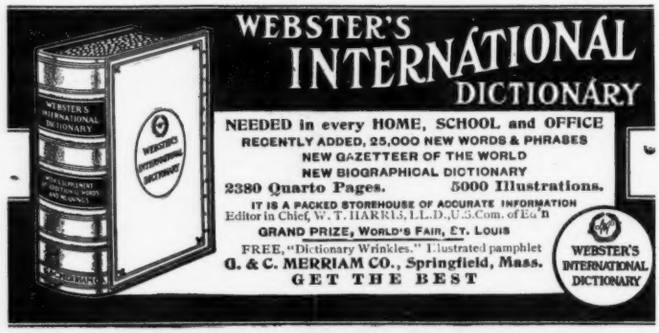
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1 Utica Industrial Co. (new) Automatic Header for two and three pound cans.
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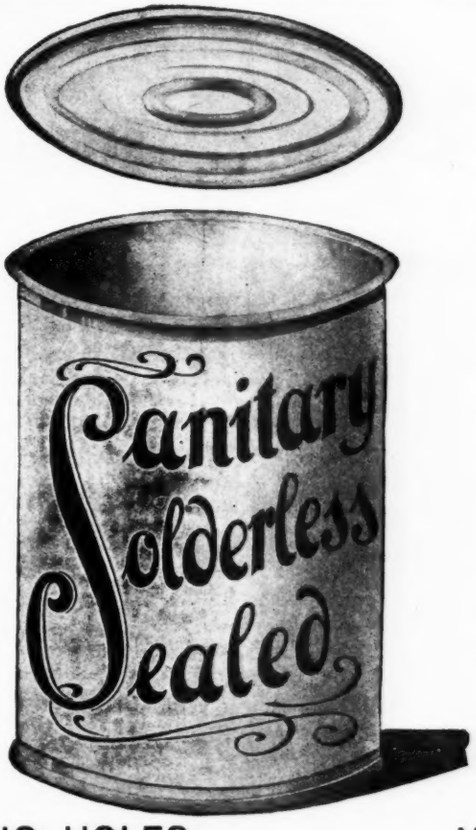

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BAY & POWELL STS.
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EASTERN TERRITORY
SANITARY CAN CO.,
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Manufacture these cans for sale under our patents.

NO HOLES **NO CAPS**
The Entire Top Open.
SEALED WITHOUT
HEAT, SOLDER,
or objectionable
FLUXES,
PREVENTING SCORCHING AND BLACK SPOTS.

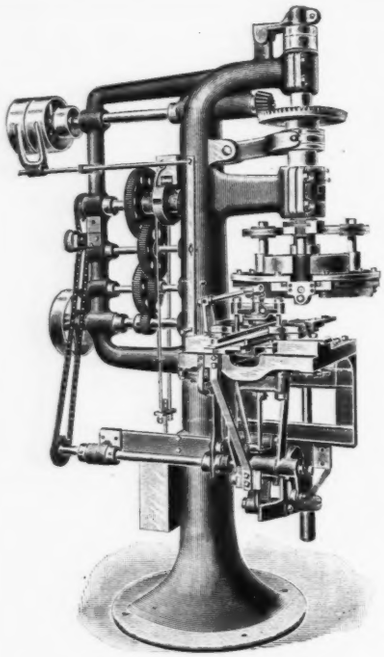
Impossible in packing to lacerate delicate food products. Will stand both retort and bath processing. A perfect sanitary can is obtained, eliminating all the faults of the old unsanitary type, making an ideal package, as cheap, more attractive, wholesome and better than anything yet devised.
A descriptive illustrated catalogue and sample will be sent upon request.

We furnish complete outfits for making these Cans.

Round, Square or Irregular Shapes.

All Packers, Brokers, Jobbers and Retailers should recommend goods packed only in this package.

MAX AMS MACHINE CO.
MT. VERNON, N. Y.



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THE CANS STAND STILL.
For doing Irregular Work, Square Cans, Etc.

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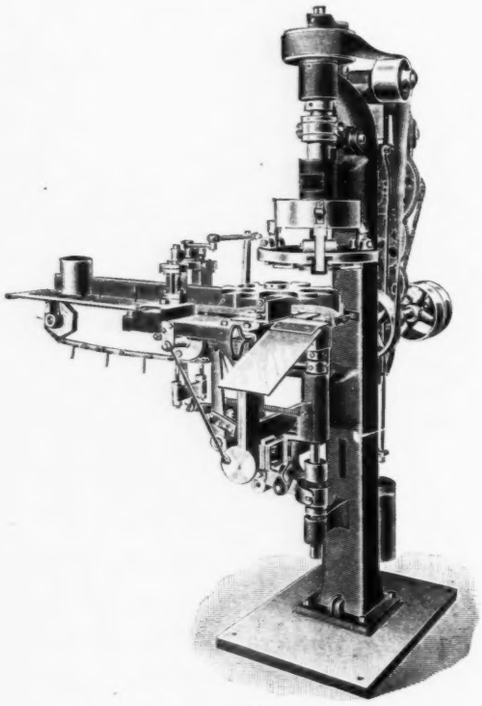
If you have not thoroughly—definitely—investigated the merits of these machines, you owe it to yourself to do so—now. . . . . .
Every packer who aims for something good, should use the best, that is ours. Our cans and machines are having grand success, and they have a record. The Cans Stand Still. . . . . .
We expect to have a factory in Western New York so that our friends can get cans at reasonable freight rates. . . . . .

SOME CANNERS are using several of our Double-Seamers—ONE 28; ANOTHER 50 Machines.
Three Concerns in Maine will have a capacity of nearly a million cans a day the coming season.
"ENOUGH SAID."



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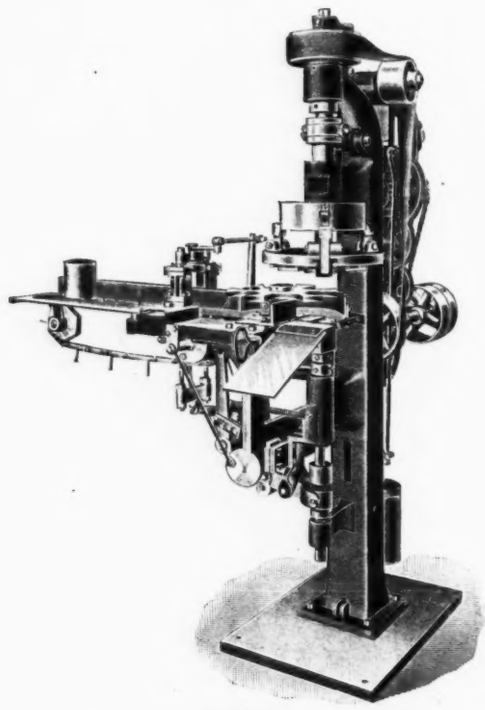

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UNLABELED GOODS ABOUT 2½c. LESS.

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Standard 2s	$	50 .....
" 3s	.....	60 62½
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Lunch 1s	$	31 35
" 2s	.....	40 45
Tall 2s	.....	40 45
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BEANS.

Green String 2s	$	47½ 50
" " 3s	.....	65 70
" " Gallons	.....	1 95 2 00
White Wax 2s	.....	42½ 45
" " 3s	.....	65 70
" " Gallons	.....	1 75 1 80
Refugee 2s	.....	65 70
" Extras, 2s	.....	1 25 1 40
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" " small 2s	.....	1 10 1 25

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" Ex. Pres. Red Raspberries	.....	1 20 .....
" Standard Blackberries	.....	70 .....
" 3 " "	.....	....
" 2 Extra Blackberries	.....	1 20 .....
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" Standard Gooseberries	.....	80 .....
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Blackberries, 2s	$	75 77½
" " Pres	.....	1 00 1 10
Blueberries, 2s	.....	75 80
Strawberries, 2s	.....	60 65
" Preserved 1s	.....	70 75
" " 2s	.....	1 10 1 30
" Gallons	.....	3 75 4 00
Gooseberries, 2s	.....	80 85
Raspberries, Red 2s	.....	70 72½
" " " Preserved	.....	1 10 1 15
" Black 2s	.....	70 72½
" " " Preserved	.....	1 10 1 15

CHERRIES.

Red 2s	$	55 60
White 2s	.....	1 10 1 20
Extra White	.....	1 40 1 50

CORN.

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 2 Full Standard, Shoepeg	$	50 60
" New York or Maine Style	.....	55 65
" Seconds, Soaked	.....	....
" Standard, Evergreen	.....	45 50

J. L. ROWLAND & CO., Brokers, Baltimore.

No. 2 Full Standard, Moist Pack	$	45 47½
" New York or Maine Style	.....	50 55
" Seconds	.....	....

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 2 Standard Sugar Corn, Harford Co.	$	47½ .....
" " " Dry Packed	.....	55 .....
" Ex. Sugar Corn, fine qual., dry pk'd.	.....	70 .....

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Full Standard, Moist	$	50 55
" New York or Maine Style Dry Pack	.....	52½ 57½
" Seconds " " "	.....	 45

E. C. SHRINER & Co., Brokers, Baltimore.

2s Stowell's Evergreen Corn Standard	$	..... 47½
2s Standard Shoe Peg Corn	.....	52½ 55
2s Extra Standard Corn, Maine Style	.....	52½ 55

CORN AND TOMATOES.

No. 2	$	75 .....
No. 3	.....	....

OKRA.

Standard 2s	$	 65
" 3s	.....	 85

OKRA AND TOMATOES.

No. 2	$	65 65
No. 3	.....	 85

OYSTERS.

	Cash.	Regular.
E. C. SHRINER & CO., Brokers, Baltimore.		
1s Lunch, Selects, Oval Cans	$	1 10 .....
1s, 6 Ounce Selects	.....	1 30 .....
2s, 12 " "	.....	2 50 .....
1s, 4 Ounce	$	65 67½
2s, 8 "	.....	1 35 .....
1s, 5 "	.....	72½ 75
2s, 10 "	.....	1 45 .....
1s, Light Weight	.....	37½ 40
T. G. CRANWELL & CO., Brokers, Baltimore.		
No. 1 Extra Lunch	$	1 10 .....
" 2 "	.....	....
5 oz. No. 1 Standards	.....	..... 72½
10 " "	.....	..... 1 40
5 oz. Standards, tall cans	.....	75 .....
10 " " "	.....	1 50 .....
4 oz. No. 1 Cove	.....	65 .....
8 " 2 "	.....	1 35 .....
No. 1 Light Weights	.....	40 .....
" 2 " "	.....	75 .....

PEARS.

Bartlett 2s	$	65 ....
" 3s	.....	75 ....
Extra Bartlett 2s	.....	....
" " 3s	.....	....

PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 3 Standard, Yellow	$	1 45 1 60
" Seconds, "	.....	..... 1 25
" Pie Unpeeled	.....	85 .....

T. J. MEEHAN & CO., Brokers, Baltimore.

No. 3 Extra Standard Yellow Peaches	$	..... 1 60
No. 3 " Selected " "	.....	..... 1 80
No. 3 Standard, Yellow, Balto. packed	.....	..... 1 50
" Seconds, Yellow	.....	..... 1 20
" " White	.....	..... 1 20
No. 2 " Peaches	.....	 95
No. 2 Standard, Yellow	.....	1 20 1 25
" " White	.....	1 20 1 25
Gallons, Pie	.....	..... 2 65
No. 3 Pie	.....	 90

T. G. CRANWELL & CO., Brokers, Baltimore.

No. 3 Pies, Unpeeled	$	87½ .....
" " Peeled	.....	1 15 .....
Gallon Pies, Unpeeled	.....	2 60 .....
" " Peeled	.....	....
No. 2 Seconds, White	.....	90 .....
" " Yellow	.....	90 .....
No. 3 Seconds, White	.....	1 20 .....
" " Yellow	.....	1 25 .....
No. 2 Standards, White	.....	1 10 .....
" " Yellow	.....	1 15 .....
No. 3 Standards, White	.....	1 50 .....
" " Yellow	.....	1 50 ....
" Ex. Selected, Yellow	.....	1 75 .....

E. C. SHRINER & CO., Brokers, Baltimore.

No. 1s Extras, Sliced for Cream	$	95 1 00
" 3 Standard, White	.....	1 35 1 50
" " Yellow	.....	1 40 1 50
" 3 " Extra Yellow	.....	1 65 1 75
" 3s Selected, Yellow	.....	..... 1 75
" 3s Country Standards, Yellow	.....	..... 1 45
No. 2 Standard White	.....	1 10 .....
" Extra Standard, Yellow	.....	..... 1 15
" Seconds, White	.....	 90
" " Yellow	.....	 90
" 3 Seconds, White	.....	1 15 .....
" " Yellow	.....	1 20 .....
" 3s Peeled Pie, Yellow	.....	..... 1 10
" Pie, Unpeeled	.....	 85
Gallons, Pie, Unpeeled	.....	2 75 .....
" " Peeled	.....	....

PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

No. 2 Early June, Full Standard	$	8c 85
" " " Sifted	.....	85 90
" " " 2ds, labeled Standard	.....	... 72½
" Soaks	.....	40 45
" Seconds	.....	70 72½
" Marrowfat, Full Standard	.....	70 75
" Extra Sifted	.....	1 25 1 45
" Petit Pois	.....	1 65 1 75

T. G. CRANWELL & Co., Brokers, Baltimore

No. 2 Second Marrowfat	$	72½ .....
" Standard " White	.....	75 .....
" Second Early June	.....	70 .....
" Standard "	.....	72½ 75
" Extra "	.....	80 .....
" Sifted "	.....	90 1 00
Ex. Sifted "	.....	1 25 1 40
Ex. Fan. Sf'd " Petit Pois	.....	1 60 1 75

PEAS—Continued.

	Cash.	Regular.
E. C. SHRINER & CO., Brokers, Baltimore.		
1 Sifted Early Junes		60
1 Finest Sifted, Petitis Pois		1 00
2 Early June Standard		80
2 " Sifted		85
2 " Extra Sifted	1 00	1 10
2 " Extra Fine Sifted	1 25	1 35
2 " Petit Pois	1 50	1 75
2 " Seconds		75
2 " " Sifted		
2 " " Extra Sifted		
2 Extra Standard Early Junes		85
2 Extra Standard Marrowflats		85
2 Marrowfat		80
2 " Sifted		85
2 " Extra Sifted	1 10	1 50
2 Seconds		75

PINEAPPLE.

E. C. SHRINER & CO., Brokers, Baltimore.		
2s Seconds in Water, E. & C		.75
2s Standards in Syrup, Not E. & C		.90
2s " " " E. & C		1 10
2s " Grated, in Syrup		
2s Extra Standard, Whole Circles, E. & C		1 30
2s Selected, Whole Circles, Heavy Syrup		1 45
2s " Grated, Heavy Syrup		1 50
2s Fancy Extra Selected, Preserved Sliced	1 75	1 80
2s Fancy Extra Selected Grated, Preserved	1 75	1 80
1s Standard Grated, Heavy Syrup, E. & C		85
1s Fancy Grated, Preserved		90
1s Cocktail, Heavy Syrup		90
2s Pie Grated, Solid Packed .50 in Syrup		50
3s Pie Grated, Solid Packed .65 in Syrup		70
Gallon Pie Grated, Solid Packed 1.80 in Syrup		1 90
T. G. CRANWELL & CO., Brokers.		
No. 2 Seconds, Not Eyeless $		70
" " Eyeless and Coreless		85
" Standards, Not Eyeless		90
" " Eyeless and Coreless		1 00
" Ex. " " "		1 30
No. 1 Ex. Fancy Sliced, Eyel's & Corl's		90
" " Grated		90
" " Cocktail		90
No. 2 Extra Fancy Grated		1 75
No. 3 Pie Grated, in Water		65
" " in Syrup		70
Gallon " in Water		1 80
" " in Syrup		1 90

TOMATOES.

	Cash.	Regular.
T. J. MEEHAN & CO., Brokers, Baltimore.		
No. 3 Full Standards	1 12½	1 15
" Seconds	1 00	1 02½
No. 2 Full Standards	80	82½
" Seconds	75	77½
Gallons, Standard	3 25	3 30
J. L. ROWLAND & BRO., Brokers, Baltimore.		
No. 3 Full Standard	92½	95
" Seconds	82½	85
No. 2 Full Standard	70	72½
" Seconds	62½	67½
H. H. TAYLOR & SON, Brokers, Baltimore.		
No. 3 Full Standard	1 12½	1 15
" Seconds, Labeled Standards	97½	1 05
No. 2 Full Standards		85
" Seconds, Labeled Standards	77½	80
T. G. CRANWELL & CO., Brokers, Baltimore.		
No. 2 Standard Tomatoes	82½	
" 3 " "	1 10	1 15
" 3 Ex. Select Tomatoes, Tall Cans		
" 3 Second Tomatoes	1 00	1 05
" 2 "	75	
Gallon Standard Tomatoes	3 25	
E. C. SHRINER & CO., Brokers, Baltimore.		
No. 3 Standard	1 15	
" " Country		
" " Extras	1 15	
" " Fair	1 10	
No. 2 Standard	80	
" " Country	80	
" Second	75	
" 3 "	1 00	
Gallon, Standard	3 25	

NEW YORK CANNED GOODS MARKET.

(Reported by Special Correspondence.)

APPLES—Gallon New York State	@	3 50
" Maryland gallons	3 00	
" No. 3 Standards	90	1 00
APRICOTS—California Standards 2½s	1 50	1 60
ASPARAGUS—Oyster Bay	3 75	3 80
" No. 3 Tips	2 50	3 00
BEANS—No. 2 Lima	1 00	1 25
" No. 2 String	52½	57½
" Baked, No. 3	60	65

NEW YORK CANNED GOODS MARKET—Continued.

CORN—No. 2 New York State	57½	75
" " Maine	70	80
" " Maine, Fancy	85	95
" " Southern	57½	60
" " Western, 2s	45	50
LOBSTER—Flats, ½-lb	1 85	2 05
" flats, 1-lb	3 50	3 60
OYSTERS—5 Ounce Standards	90	95
" 2-lb. 10 Ounce	1 65	1 70
PEACHES—2½ Standard, California Yellow	1 60	1 65
" No. 3 Extra, California	2 50	2 60
" Southern Standard 3s	1 45	1 55
PEARS—California 2½	1 50	1 65
PEAS—No. 2 Early June Extra Sifted	1 30	1 50
" " " " Sifted	1 05	1 20
" " " " Standard	80	85
" " " " Seconds	62½	65
PINEAPPLE—No. 2, Eyeless and Coreless, Extra	1 60	1 90
" " Grated	1 50	1 65
" Standards	1 05	1 25
" Gallon Pie, Grated	2 40	2 50
PUMPKIN—No. 3	60	65
" Gallon	1 75	2 00
SALMON—Columbia River talls, 1-lb	1 65	1 75
" " " flats, 1-lb	1 75	1 85
" " " " ½-lb	1 12½	1 15
" Alaska Red, talls, 1-lb	1 00	1 02½
" Medium Red, talls, 1-lb		
" Chums, talls, 1-lb		
" Sockeye, flats, 1-lb	1 65	1 70
" " talls, 1-lb	1 50	1 55
" " flats, ½-lb	1 12½	
" Alaska Pink, talls, 1-lb		92½
" Cohoes, talls, 1-lb	97½	1 00
" Cohoes, flats, 1-lb	1 15	1 17½
STRAWBERRIES—Gallons		
" Standard 2s	55	57½
SUCCOTASH—Maine pack, 2s		
" State pack, 2s 75 80 Southern	67½	70
TOMATOES—No. 2 Standard Maryland	82½	85
" No. 3 " "	1 15	1 25
" No. 3 " New Jersey	1 07½	1 10
" Gallons, Maryland	3 30	3 50
" Gallons, Jersey	3 50	3 75

CANS AND CANNERS' METALS.

F. O. B. BALTIMORE, MD.

CANNERS' AND PACKERS' SOLDERS.

	½x½	9x10	8x10
Drop and Bar	$ 23½	22½	21½
Wire Coil	23½	22½	21½
Wire Segments			

CANS.

AMERICAN CAN COMPANY.

No. 1 S. H	$ 9 50 per thousand.
No. 2 S. H	12 50 "
No. 2 P. H	13 00 "
No. 3 P. H	16 50 "
Gallon P. H	40 00 "
No. 3 Jersey P. H., Standard	17 50 "

SOLDER HEMMED CAPS.

S. H. $ .85 P. H. $1 30 P. A. H. $1 70 per thousand

INDEPENDENT PRICES.

No. 1.	2 S. H.	2 L. H.	3 Stand.	Gallons.
$9.50	$12.00	$12.50	$16.00	$40.00 per thousand

SOLDERING COPPERS MATERIALS, ETC.

Canmakers' Coppers	$ 27			
Carboys	1 50			

TIN PLATES.

I. C., 14x20, Charcoal Alloway	$			
I. C., 14x20, 107 lbs. Bessemer Steel	3 77			
I. C., 14x20, 100 lbs. Bessemer Steel	3 61			
I. C., 13½x19½, 95 lbs. Bessemer Steel	3 24			
I. C., 13½x19½, 90 lbs. Bessemer Steel	3 28			
I. C., 14x22, 110 lbs. Bessemer Steel				
I. C., 14x22, 100 lbs. Bessemer Steel	3 98			

PIG TIN.

	5 to 10 tons	1 to 4 tons		
Straits	$40 25	40 50		
Malacca	40 25	40 50		

PIG LEAD.

Omaha	$ 5 75	5 85		

Standard Sizes for Cans.

	DIAMETER.	HEIGHT.
No. 1 Cans	2 11-16 in.	4 in.
No. 2 Cans	3⅜ in.	4 9-16 in.
No. 2½—California	4 in.	4¾ in.
No. 3 Cans	4 3-16 in.	4¾ in.
No. 6 Cans, to contain double the quantity of No. 3		
No. 10 Cans, (Gallons)	6¼ in.	6⅞ in.

All outside measure at largest parts.

HEYDEN SUGAR CRYSTALS

NOT a PRESERVATIVE, but a SWEETENER.

PURER, CLEANER, MORE HEALTHFUL, CHEAPER AND BETTER TO USE THAN CANE SUGAR.

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E. E. MANHARD, - Waterloo, Iowa.
LOCAL SOUTHERN AGENT:
R. C. GRIFFITH & CO., Baltimore, Md,
LOCAL N. Y. STATE AGENT:
W. H. SMITH. - Le Roy, N. Y.

A. KLIPSTEIN & CO.,
122 Pearl Street,
NEW YORK CITY.

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SOLDERING FLUX

For machine and hand capping. More of this used than all other kinds combined. Samples Free by Mail.

PERFECTION
TOMATO COLORING

The best, cheapest, and since the Pure Food Laws have become so strict, practically the only kind used.

BALTIMORE CHEMICAL COMPANY,

Correspondence invited, expert advice. **400-401 MARINE BANK BLDG., BALTIMORE, MD.**

ESTABLISHED 1870

Have your Canned goods become soiled or rusty? If so, coat your cans with

MAIER'S SILVER LACQUER

This Lacquer will cover all rust and make your cans look bright, same as original; applied with a brush. Put up in cans.

JOHN G. MAIER'S SONS

Manufacturers Lacquers, All Colors

Baltimore, Md.

CANTON BOX COMPANY,

2501 to 2515 Boston St.,

BALTIMORE, MD.

Packing Boxes.

Made up or in Shooks. Cargo or Carload.

The South

Offers the Largest Field for the Truck and Fruit Grower and is destined to be the seat of Important Canning interests.

Cannery Locations

Are available now in various sections traversed by the

SOUTHERN RAILWAY
AND
MOBILE & OHIO RAILROAD

Locations unexcelled in point of Raw Materials and Proximity of Markets.

M. V. RICHARDS,

LAND AND INDUSTRIAL AGENT,

WASHINGTON, D. C.

BUCKLINITE COATED CANS

If you contemplate using our coated cans you should give us your order as early as possible to insure having them when needed. There is every indication that we will be taxed beyond our capacity.

The coating of these cans is composed of a evgetable gum entirely harmless. Process and article patented.

NATIONAL CANNING & MANUFACTURING CO.

C. S. BUCKLIN, Manager

BOSTON AND HUDSON STREETS

BALTIMORE

SPECIAL AGENTS IN THE EAST FOR

The Sprague Canning Machinery Co.

"Hawkin's" Continuous Capper,
"Jersey Queen" Filler,
Model "M" Corn Cutter,
Corn Cookers, Silkers,
and all
MACHINES FOR CANNING PURPOSES.

A 608 page Catalogue for the asking.

GEO. E. LOCKWOOD,

308 CHESTNUT STREET, Philadelphia, Pa.

If it is used in a Canning Factory I Sell it.

Cans, Shooks, Solder, Crates, Climax Flux, "Lockwood" Gas Machines. Tools, and Etc., Etc.

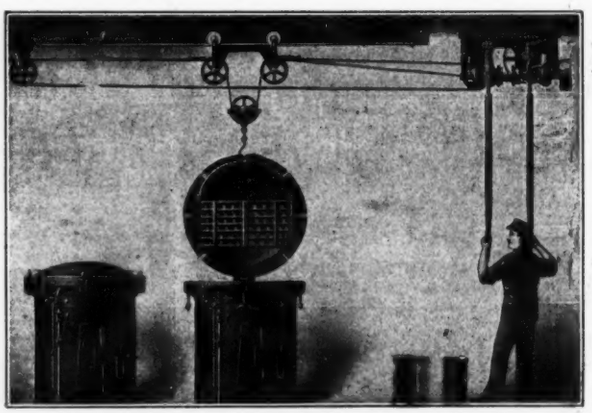
SECOND HAND CANNING MACHINERY.

Dont worry, ask me, I'll get it for you.

My Motto:—
The Buyer Must be Satisfied.

BETHLEHEM

BEST HOIST EVER BUILT.



Friction Clutches Throughout.
Sure Limit Stops. Greatest Daily Capacity.
MOST DURABLE.
No Hard Work For Operator.

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HELP WANTED.

WANTED.—A thoroughly competent Jelly and Preserve Cook on compound goods. State terms, and furnish references. Address, WELL, care of The Trade.

WANTED.—A thoroughly up-to-date, reliable man to put up Fruits in glass, Preserves, Jams, Jellies, Condiments, Pickles, Sauces, Relishes, Catsups, Soups. Address, Hamilton, care of The Trade.

WANTED—Strictly first-class man who thoroughly understands Packing and Processing Fancy Maine Style Corn, must furnish best references, none others need apply; state age, experience and salary expected.
Address, "P" Lock Box 112, Cambridge, Md.

WANTED—Man who thoroughly understands operating the Remington Trayless Triumph Automatic Capping Machines, must have practical experience and give good references; state age and experience.
Address, "P" Lock Box 112, Cambridge, Md.

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THE FOUNDATION OF OUR BUSINESS lies in the fact that we are successful in placing men speedily and satisfactorily. We can do this because our corps of trained employment experts know just which men to select for each particular position. Investigate the advantages and facilities we offer. Apply to our nearest office for information TODAY. HAPGOODS, Suite 511; 309 Broadway, New York City.

WANTED—Position by a reliable man with years of experience, in the manufacture of high class catsup, jellies, preserves, sauces and relishes, etc. Am also a good processor of canned goods and can furnish the best of references. Address, "Preserver," 3rd House, Julent St., Madisonville, Ohio.

WANTED—Clerical Position in Baltimore cannery; am at present employed with well-known concern; can refer to them. If you desire a thoroughly competent man who means business, kindly address J. B. F., care The Trade.

WANTED—Position as Processor; thoroughly understand packing fancy fruits and vegetables in glass or tin; also, making jams, jellies, preserves, butters, soups, catsup and other condiments; also, the packing of pork and beans; have had a number of years' experience in handling canning machinery and factory help. Address Expert, care The Trade.

WANTED—Position as processor in first class plant packing peas, corn, beans, apples and tomatoes. Expert on Maine style corn and dry pumpkin. Will sign for moderate salary until January 1, if preference is given, after approval, for 1906. Western or southern factory preferred. Address, stating what you have to Western, care of The Trade.

POSITION WANTED.—An all around preserver, Ketchup, Sauce or Mustard Maker, Understanding Canning, Pickling and Salting, with the best of references and years of experience, is open for position. Address Preserver, 213 Conti St., Mobile, Ala.

Notice to packers and canners—Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

Condensed Soup Chef. Makes highest grade and largest selling condensed soup on the market at present. Has had long experience and is thoroughly competent to make the goods and run the department. Would prefer to hear only from firms who would manufacture on a large scale. Address A. Z., care of The Trade.

POSITION WANTED—By processor and manager of 20 years experience, Can equip and manage all departments of factory or farm, good manager of help and familiar with all the latest and most approved machinery and methods. Corn, Peas and Baked Beans a specialty, also a full summer and winter line of fruits, vegetables, oysters, shrimp, etc. References from most progressive Canners. Address, Experience, 212 N. Gilmor St., Baltimore, Md.

WANTED—A Position as Superintendent or Manager. Have had twenty years practical experience, thoroughly acquainted with the canning business in all its branches, can give reference if desired. If you contemplate making a change or desire a Sober up to date man of the above experience, write me, and state your wants, to avoid a long correspondence. Address, Sober, Care The Trade.

WANTED—Situation as manager or processor, practical, understands processing and canning of all kinds of fruits, vegetables and Winter goods, sauer kraut, baked beans, Cove oysters, sweet potatoes, etc., can make cans by hand or machinery, and attend to all machinery for can making, all kinds of capping. Twenty years experience, best of references. Lawrence King, 2208 Fairmount Avenue, Baltimore, Md.

POSITION.—As Superintendent Processor; have had 14 years' experience in packing and processing all kinds of fruits and vegetables; I am up to date in steam fitting and installation, care and working of all the machinery used in a factory—in fact, can give plans and superintend the building of new plants complete; am a good manager of help; am strictly temperate and can give the best of reference. Adress G. G. W., 612 East Grand River street, Clinton, Mo.

WANTED—Position by sober young Man; 10 years' experience as processor or assistant superintendent on all kinds of fruits and vegetables, with factory beginning work first of April or later on; can run capping machine or work as all-around man; reference given as to sobriety, etc. Address W. M., care The Trade.

SITUATION WANTED.—Situation wanted by capable Superintendent and Processor; please investigate. Address, "INVESTIGATE," care THE TRADE.

WANTED—Position as Processor during pea packing season; would engage for thirty days. Address, Pea Processor, care of The Trade.

WANTED—Position as Jam, Jelly and Catsup Cook, with 14 years experience, understands Salting and Pickling. Can furnish best of reference.
"P. T." care of Trade.

WANTED—A position as salesman or processor for a few months, during season of 1906. Understand all details of canning business. Can pack full line of fruits and vegetables. Would accept position during the pea, corn or tomato season. Address, Expert Canner, care of The Trade.

WANTED—A Position as Processor, have had ten (10) years experience in packing and canning all kinds of fruits, tomatoes, beans and pumpkins, can give the best of reference. Address, A. C. A., Box 213 Delhi, Ontario, Can.

WANTED—A position as Superintendent and Processor for the season of 1906; can pack a full line of fruits and vegetables; am married and strictly temperate; can furnish the best of references. Address C. F. S., Westfield, N. Y.

When in Doubt

whether it be of how to pack any special article, of the exact directions to put up anything in canned or preserved goods,

Consult

me, and I will give you the benefit of my years of experience in this line, and the charge will be very reasonable.

W. L. Hinchman, Ph. G.

26 Milton Ave., Baltimore, Md.

CAPS SYRUP GOODS WITHOUT SCORCHING

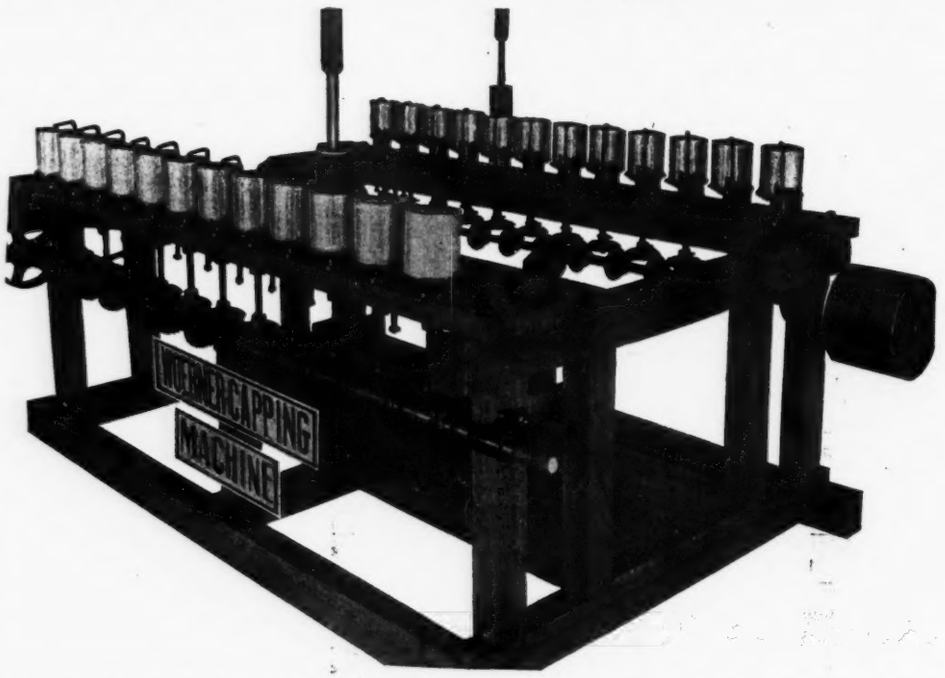
We have been told by different canners and workmen of large experience that our capper

BEATS ANY OF THE HIGH PRICED CAPPERS 40 DIFFERENT WAYS.

It will do work that no other capper will do—that is Cap Syrup goods without trouble or scorching; also, tall cans and No. 1, No. 2, No. 2½ and Standard, without any adjustment

NO FACTORY LARGE OR SMALL IS COMPLETE WITHOUT IT.

The canner who now packs from 10,000 to 15,000 cans per day, or less, by hand, can save the cost of this Capper in one season. Make no mistake—Labor is getting scarce and more independent every day, and you must overcome it by doing with less labor.



WE CAN PROVE OUR WAY OF CAPPING IS THE CHEAPEST, surest and best way, excepting none. We have the best and stand ready to prove it.

If anyone buying a capper this winter, will send us the top of a can, we will have a pair of steels made free of charge, send a man to start the capper and give all necessary points. Do not delay.

DAVID C. WOERNER, Liverpool, N. Y.

S. O. RANDALL,
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Southern Agent.

A Model Canning Factory

The plant shown is one of the most complete and perfectly appointed in the country. Under

THE HASTINGS SYSTEM

it cost less than if the owners had undertaken their own contracting. We saved them money and gave them a better, more practical and more economical plant to operate.

We Build Everything for the Fruit and Vegetable packing business. We constantly employ expert engineers, architects and superintendents.

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Refitting for Profit—If your factory expense is eating up your profits, write us. We can turn the flow of money the other way. Address

THE HASTINGS INDUSTRIAL CO.,

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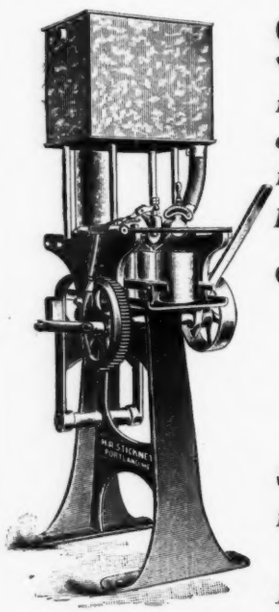


SYRUPING MACHINE

instantly adjustible for any quantity while going, and feeding one, two or three pound cans.

Capacity Single Line, 25,000 daily
Price $125.00.

Double Line, Double Capacity.
Price $175.00.

Special can filling machines for all purposes handling CONDENSED MILK, BAKED BEANS, FATS, OILS, MUSTARDS, &c., in round or square cans or glass jars.

New England Special Agent for Sprague Canning Machinery Company's full line.

HENRY R. STICKNEY,
PORTLAND, ME.

TIN PLATE TALKS.

DO YOU REALIZE?

That to the public mind, most all the "taint talk" about canned goods originates with the idea that the tin plates used in the manufacture of cans will poison. This is sometimes wrong, but when our

"CLEAN and BRIGHT"
Plates are used IT'S IMPOSSIBLE.

WHY NOT USE THEM AND DO AWAY WITH TROUBLE?

POPE TIN PLATE COMPANY,

CHARLES E. POPE, President.

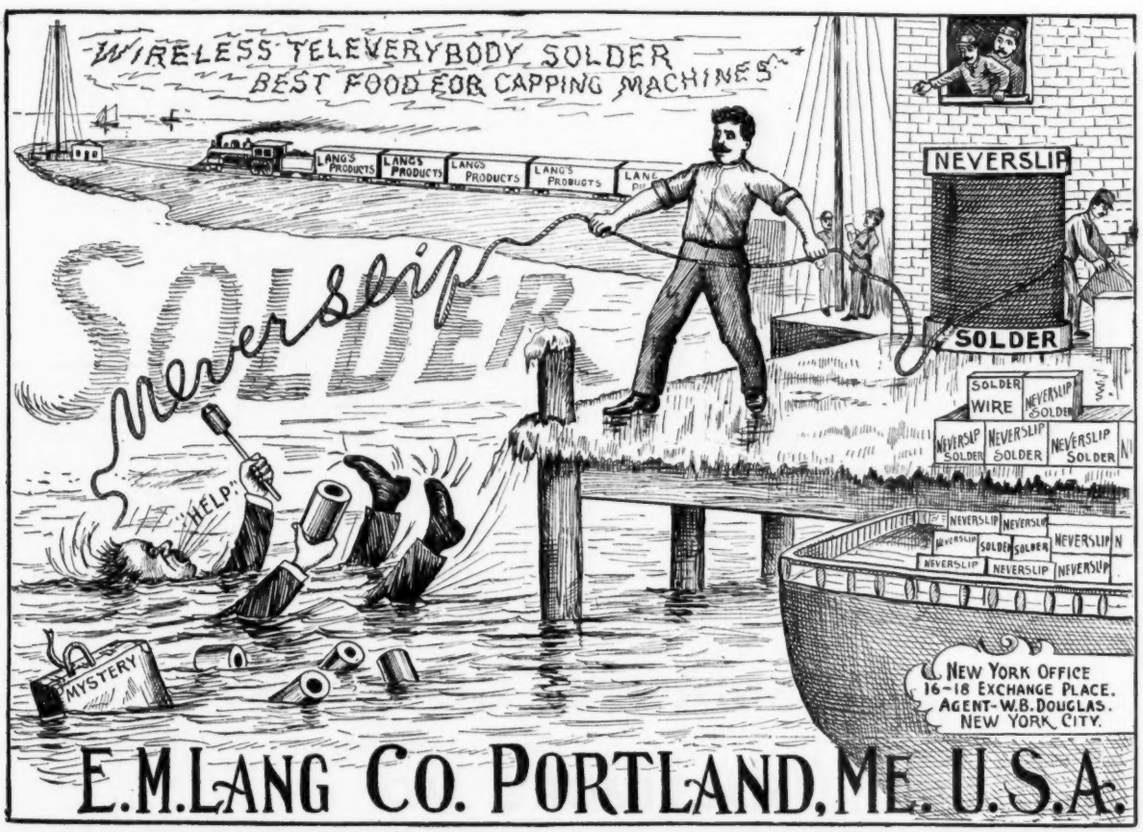
Offices: PITTSBURGH, PA. **Works: STEUBENVILLE, O.**

Cable Address
LANG SYNE

WE CAN HELP YOU!

WE HAVE HELPED OTHERS

Aerogram Address
NEVERSLIP



PROMPTNESS

in making Deliveries is one thing for which the Wheeling Can Co. is famous.

For the season of 1906 we will have a largely increased capacity and greater storage facilities, and will be in a position to take care of and furnish promptly any contracts we may undertake, and we trust that the trade will communicate with us and inquire into our facilities for furnishing them good Cans and making prompt shipment before placing their contract.

Our Word Backed Up

We offer the trade the following testimonial letter which we trust will convince them that we are able to furnish cans that are as nearly perfect as it is possible to make and that we are at all times in position to make prompt and quick shipments.

Eureka, Ill., Nov. 15, 1905.

Wheeling Can Co., Wheeling, W. Va.

Gentlemen:—Answering your favor of the 13th inst., we beg to state that our season's business with you has been most satisfactory. We have bought something over two million 2 lb. and 5 or 6 cars of 3 lb. cans and we have not had the slightest complaint of any nature to make on any shipment. As a season's supply of cans, they were the best that we ever used.

Your shipments have been prompt whenever requested and your attention to all of our orders and reqests has been all that we could possibly ask.

Yours very truly,

DICKINSON & CO.

Wheeling Can Company,

OLIVER J. JOHNSON, President.

WILLIAM DUGDALE, Sales Agent for Indiana and Kentucky,

301 Majestic Building, Indianapolis, Ind.

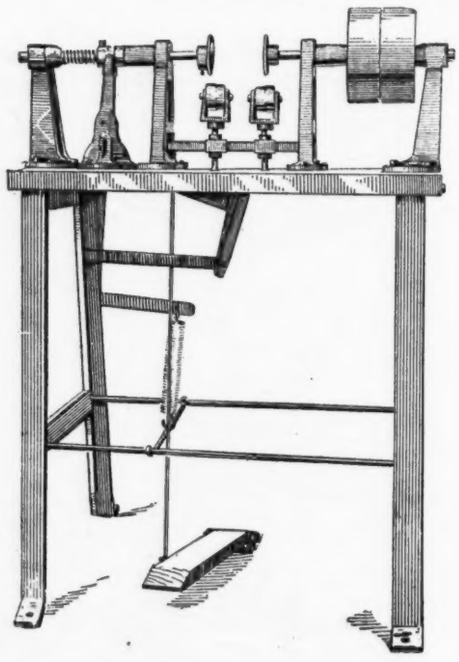
SLAYSMAN AUTOMATIC CAN TESTER

50,000 Capacity Per Day

AND EVERY LEAK DETECTED

DOUBLE - END - CRIMPER

FOR HAND OR POWER



SLAYSMAN & COMPANY,

Factory: 125-127 East Falls Avenue. ***Office and Salesrooms: 200 West Falls Avenue.***

BALTIMORE, MD.

A PAGE OF TESTIMONIALS

ENDORSING

M-O-N-I-T-O-R

Green Pea Graders — *String Bean Graders*
Green Pea Cleaners — *String Bean Cutters*
Whirlpool Blanchers — *Can Fillers*
Whirlpool Washers

THE BEST MACHINERY OF ITS TYPE BUILT

STITTVILLE, NEW YORK.

GENTLEMEN:—We beg to say in reply to your valued inquiry of the 12th inst. that the Monitor Green Pea Cleaner we purchased of you last season gave us perfect satisfaction in all respects. In our opionion it is the best machine of its kind on the market. Very truly yours,

STITTVILLE CANNING CO.

WAUSAU, WISCONSIN,

GENTLEMEN:—Now that our canning season is practically over, we presume you would like to know the results of the new Blancher Beg to say that we have nothing but praise to offer for this machine, and as to its capacity will say that we have run 57,000 cans in one day but have never been able to get peas enough at one time to know what its capacity would be, but we know it will take care of 57,000 cans in one day and not work half the time.

Yours very truly, WAUSAU CANNING CO.
Per G. B. Chatham.

WATERBURY, VERMONT.

GENLEMEN:—We used one of your Monitor Can Fillers last season and it gave splendid satisfaction. This is the only Filler we have ever used, but cannot see how anything can be made to do better work.

Yours very truly,
THE DEMERITT & PALMER PKG. CO.

MT. MORRIS, NEW YORK.

GENTLEMEN:—Replying to your letter of the 11th inst. will say, we are highly pleased with your Monitor Bean Grader the past season, and consider it altogether the best grader for this purpose of any that has been brought to our attention.

Yours truly, WINTERS & PROPHET.

FREEHOLD, N. J.

GENTLEMEN:—Answering yours of the 19th, I would say that the Pea Blanchers (3 in number) bought of you this Spring were used by me through the pea packing season and have given me excellent service. They are a decided advance, so far as I know, over any other blancher on the market. I can make no suggestions as to where they could be improved. Yours respectfully,

JOSEPH BRAKELEY.

WESTFIELD, NEW YORK.

GENTLEMEN:—It gives me great pleasure to have the opportunity to add my testimony to the already well established evidence that the Monitor Grader is beyond any question of doubt the main factor in the pea business. It separates from 20 to 30 per cent. more of the small peas than any other known device for the purpose, and all numbers are uniform in size. This in my experience is impossible to maintain in all other machines. The increased amount of small peas which we get over other machines will more than pay for your machine each year. I can cheerfully say that it is a "gem." Yours truly,

UNITED STATES CANNING CO.

ONEIDA, NEW YORK.

GENTLEMEN:—Replying to your inquiry as to the results obtained by using the Monitor Pea Cleaner, we wish to say that we consider it a very valuable machine for cleaning green peas and far superior to any we have ever used before for that purpose, and are pleased to have an opportunity of testifying to its merits. Yours truly,

THE BURT OLNEY CANNING CO.

CAZENOVIA, NEW YORK.

GENTLEMEN—Replying to your letter of Dec. 11th, will say that we are using one of your Monitor String Bean Graders and we are well satisfied with the work it does; it has almost unlimited capacity. The beans are more evenly graded than with any other machine we have used. We are also using one of your Monitor Bean Fillers, Pea Graders and Cleaners which are giving us entire satisfaction. We have been able to do our work better with these machines than with any we have ever used.

Very truly yours,
THE CAZENOVIA CANNING CO.

Write today for details concerning the Monitor Line, which without exception, embodies the Highest Type of Machines built in their respective classes.

HUNTLEY MFG. CO.

SILVER CREEK - - - NEW YORK

LIFE INSURANCE

Costs a lot of money, and recent developments suggest serious questions regarding it. *Worry* destroys more lives than work. We offer : : : : : : : : :

WORRY INSURANCE

without extra charge, to the users of our cans. This is afforded by

. . Our Quality . .

Equalled by none

. . Our Capacity . .

Greater than *all others combined*

. . Our Factories . .

Separated againt *fire loss*

AMERICAN CAN COMPANY

NEW YORK
BALTIMORE
CHICAGO
SAN FRANCISCO